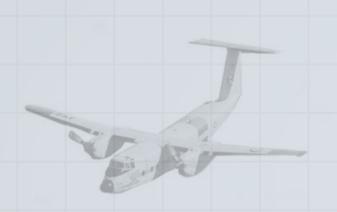
# PROCUREMENT TIMELINE: FIXED-WING SEARCH AND RESCUE AIRCRAFT





### 2010

#### National Research Council review

Council reviews project requirements and recommends a capability-based approach and revisions to the statement of operational requirements



### 2011

#### Industry day

Canadian aerospace industry is consulted on new procurement strategy

#### **2012**

### Fixed-Wing Search and Rescue Secretariat

Created to ensure a collaborative approach to the procurement process

#### **Fairness monitor**

Oversees procurement process for openness and transparency

No fairness-related issues were identified

#### **Industry workshop**

Industry and Canada discuss the relationship between original equipment manufacturers and Canadian support service providers

### Ongoing industry engagement

Project updates include industrial and technological benefits and the aircraft maintenance and support operation requirements

#### 2013

### **Draft Request for Proposals**

Canada shares draft with aerospace industry for feedback, and a source list of potential bidders is established

#### **Base site visits**

Potential bidders visit main operating bases across the country

#### **One-on-one meetings**

Canada meets with industry to discuss numerous topics with industry related to the draft Request for Proposals

### Independent third-party review

Third party reviews evaluation plans, methods and tools and finds that they are consistent with promoting competition and best value

### 2014

#### **Training session**

Canada delivers a training session to potential bidders on airworthiness requirements

#### **One-on-one workshops**

Canada holds four workshops with aerospace industry to ensure understanding of aircraft performance and configuration

### Ongoing industry engagement

Discussions on requirements for industrial and technological benefits, including Value Proposition

### 2015

### Request for Proposals

Canada posts the notice to Buyandsell.gc.ca, and Request for Proposals documents are shared with the list of potential bidders

### Two-step bid evaluation process

Three companies participate in the optional process

#### 2016

### Request for Proposals closes

Three bidders submit proposals

#### **Bid evaluation**

Canada evaluates bids, and proposed aircraft are tested at the manufacturers' facilities

#### **Contract award**

Airbus Defence and Space is awarded a contract for highest overall score and best value for Canada

Partnered with
Newfoundland-based PAL
Aerospace to deliver
maintenance and support
work in Canada

## Upcoming 2019

#### First aircraft delivery

19 Wing Canadian Forces
Base Comox, British Columbia

Initial training begins

#### New training facility

Full operation of new facility at 19 Wing Comox

#### 2022

#### Final aircraft delivery

Beginning of the maintenance and support operation contract for the aircraft



