





Final Report

Evaluation of the Document Imaging Services Sub-program (1.7.4)
Office of Audit and Evaluation
May 6, 2015

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Introduction

- This report presents the results of the Evaluation of the Document Imaging Services sub-program located as item 1.7.4 on the 2014-2015 Program Alignment Architecture (PAA) for Public Works and Government Services Canada (PWGSC). This program first appeared in the PWGSC's PAA in 2008.
- The Document Imaging Solutions Center (DISC) (the program) is situated in the Cheque Redemption Control Directorate (CRCD) located in the Accounting, Banking and Compensation Branch (ABCB).
- This evaluation was included in the 2013-2018 Risk-Based Audit and Evaluation Plan. The Evaluation provides an assessment of the relevance and the performance of the program for the period April 2012 to September 2014. Planning and research took place between May and December 2014, in accordance with the Standard on Evaluation for the Government of Canada and in conformity with the PWGSC Policy on Evaluation. More information on the approach, methodologies and limitations of this evaluation can be found in Appendix A.
- The Evaluation Directorate completed a risk-based calibration assessment to determine the best approach for the conduct of this evaluation. The assessment identified Document Imaging Services as an appropriate candidate for a streamlined evaluation for the following reasons:
 - the program represents less than 1% of PWGSC's annual spending;
 - the program operates within a centralized delivery mechanism; and
 - the program experiences low sensitivity to public scrutiny.

Why it is important

5. In 2014, the Government of Canada launched "Digital Canada 150," a plan to guide its digital future. This future includes the digitization of government documents. For example, as of 2017, Library and Archives Canada will only accept from federal organizations, digital records and their associated metadata for archival purposes. It is estimated that up to 93.3 million pages of documentation are produced annually by federal departments and agencies. Digitization can assist federal departments and agencies in meeting their recordkeeping obligations. For these reasons, as well as to meet PWGSC's obligations under the Treasury Board Policy on Evaluation, it is important to periodically evaluate the relevance and performance of PWGSC's Document Imaging Services to support decision-making.

About the program

In 2001, using modern imaging technology, CRCD implemented an automated system in support of the Receiver General for Canada program that electronically reconciled paper cheques received from financial institutions. This automated system included a process of creating a digital copy (image) of the cheques (document) for the purposes

- of performing an online reconciliation within the accounting system. CRCD continues to perform this activity in-house for the Receiver General of Canada.
- 7. In 2002, CRCD began offering its document imaging services on a cost-recovery basis to other PWGSC programs, as well as to other federal departments and agencies, creating the standalone program called DISC. Document imaging (also referred to as electronic imaging or imaging in this report) is a technological process by which users scan hard copy documents (such as cheques, letters, forms, pictures, and/or microfilms) into a computer system and store them in digital format. The process includes indexing of the digital files and/or entering metadata¹ about the digital files into a computer system and saving the digital files on some form of storage technology (CDs, hard drives, servers) for query or retrieval purposes. The program employs advanced imaging technology.
- 8. CRCD and DISC activities are performed in Matane, Québec, using a common infrastructure of high volume production scanners. DISC is overseen by the Director General for CRCD and the Director located in Gatineau, Québec, where there is a small project office for client engagement and partnership management.
- 9. DISC provides federal departments and agencies with a range of support services in the area of document imaging which are referred to as "Document Imaging Solutions". The document imaging process employed by DISC is detailed in Appendix B. DISC initially works with its clients to identify the areas of support required (the business requirement definition phase, the analysis and configuration phase and the testing phase), and then provides the services selected by the client (the production phase).
- 10. DISC presents its services to its clients under the following four categories:
 - Core: under this service level, there are no document preparation services provided in advance of scanning. Digital file processing is limited to a data capture of up to eight characters. No quality assurance process is applied. Digital files are returned to the client by external media or an electronic file transfer.
 - Basic: under this service level, there are limited document preparation services provided in advance of scanning. There is greater data capture (i.e. file number and file name) than at the core service level. A quality assurance process is employed.
 DISC returns digital files to the client by external media or an electronic file transfer.
 - Enhanced: under this service level, the same services are provided as at the basic level however there is also the possibility of receiving the client's documents from multiple platforms (scanner, fax, etc). The documents go through a similar document preparation, scanning and quality assurance processes as under the basic service level, however, more data is captured and data validation steps can be performed

 $^{^{1}}$ Relevant information about the image that clients/users can use for search and retrieval purposes.

against data extracts provided by the client. At this service level, DISC can manage the digital files on behalf of the client whereby DISC gives authorized users access to the digital files via a secure web portal.

- Comprehensive: under this service level, the same services are provided as at the enhanced level, however DISC can also provide support to its clients in the management of their own users. At the front end of its service delivery for this level, DISC can manage the receipt of documents from different technologies and from different users: documents can be received by DISC on behalf of the clients through a centralized PO Box, email and/or fax. At the tail end of its service delivery, DISC can interface with its clients' information technology when delivering digital files, a feature whereby DISC can directly enable its clients to manage their own client base.
- 11. DISC has three established price points for three of its four service levels (basic, enhanced and comprehensive). DISC also offers other custom services for secret and archival documents for which a price-estimate can be provided.
- 12. Information on the type and volume of services conducted by the program on behalf of its clients is detailed later in this report.
- 13. A logic model (Appendix C) for DISC was prepared by the Evaluation team in consultation with the program. The logic model identifies DISC's intended outcomes and the activities undertaken by the program in support of their achievement. The following provides a brief description of the activities identified in the logic model:
 - a. **Outreach**: consists primarily of: (i) participation (through information kiosks or booths) at various government fairs and other events to promote PWGSC's services in this area, (ii) maintenance of a presence in the federal government's record and information management community, and (iii) liaison with client service groups as services are included in Departmental Service Agreements and service standards are posted on the PWGSC internet website.
 - b. Client, costs, and performance management: consists mainly of: (i) the conduct of client need assessments to assist federal departments in identifying their imaging requirements; (ii) the development and management of the Memorandum of Understanding (MOU) between client departments and PWGSC, (iii) the development and maintenance of the cost-recovery model according to the PWGSC cost recovery framework, the processing of account payables and receivables, (iv) the development and monitoring of the service standards and performance measures, and (v) the production of reports for different stakeholders.
 - c. **Operations**: includes processes, procedures and systems used to carry out the document imaging and related activities. The processes, procedures and systems are independently certified and DISC maintains an internal quality assurance

function for its operations. The activities, which vary depending on the service levels chosen by the client, encompass the following categories:

- i. **Centralized inbound mail management** (including regular mail, courier and fax): receive correspondence and select, record track, open and prepare documents for scanning.
- ii. **Scanning**: scan documents into the file format selected by the client and check the quality of images with automated and manual tools.
- iii. Automated and manual data extraction and classification: index, classify and use automated software to extract key information (i.e., metadata) from paper records.
- iv. Access, archiving and disposal: archive and provide record management services on a secure system. Images can be accessed through integration with client IT systems and online access can be provided using the government intranet. On-site physical document storage and shredding are also available to the client.
- 14. In fiscal year 2013-2014, \$11.45M of revenues and \$11.42M of expenditures were reported; this included the salaries and associated costs of the program's 141 employees (approximately 107 FTEs).

Authority

15. DISC, as an in-house activity of the CRCD, was initiated under the authority of the Receiver General for Canada. No additional authority was sought for its provision of imaging services to other federal departments and agencies. PWGSC has the authority to charge and recover costs for services under the *Department of Public Works and Government Services Act* and the Treasury Board *Common Services Policy*. PWGSC's authority to spend the revenue generated by DISC is derived from the Treasury Board *Policy on Special Revenue Spending Authority*.

Evaluation Reporting

16. The results of the Evaluation research and analysis are presented in table format (see Sections 1 & 2). The tables present the findings, evidence, conclusions and recommendations by evaluation issue. The indicators and data sources used to assess the evaluation issues are included in the table as well. This reporting format meets the requirements for evaluation reporting set out in Section 6.4.1a (i-ix) of the Treasury Board *Standard on Evaluation for the Government of Canada*.

Evaluation conclusions

- 17. There is a continuing need for DISC, and a growing need for advice and guidance in identifying document imaging and data capture needs in the emerging domain of document digitization. There is a strong current and projected need for document imaging services on the part of federal departments and agencies to meet their business and record keeping needs. DISC has responded to that need and is nearing maximum capacity.
- 18. Although some other government departments do their own imaging in-house, there are no other 'standalone' programs such as DISC within the Government of Canada. While similar services are available from the private sector, none of the firms on the Standing Offer provide the entire suite of services provided by DISC. Furthermore, the program is highly complementary with PWGSC's Receiver General for Canada and the Pension Programs. DISC's experience in defining imaging requirements and ability to provide an entire suite of services, combined with its secure operating environment, has laid the ground work for a new multi-channel enterprise solution to support the increased digitalization of Government of Canada documentation. The Evaluation found that DISC is currently in the process of identifying and analysing the business needs of federal departments with the intent of better defining its value proposition of the services it offers to clients.
- 19. While objectives for DISC have yet to be formalized the program was found to be aligned with government and departmental priorities, in particular those related to the achievement of efficiencies, the safeguarding of information and regional development. The provisions within the *Public Works and Government Services Act* provided a basis for the continuation of DISC as well as for the establishment of a common service within the Department to provide document imaging and data capture advice and services to other federal departments and agencies.
- 20. Performance results to-date for DISC are mixed. DISC services are compliant with international quality standards. The quality management system is ISO compliant and undergoes yearly audits to maintain the certification. The Evaluation determined that DISC has generally provided timely service to its clients; however, the Program has not collected data on all service standards related to timeliness. The Evaluation determined that DISC encountered challenges providing competitively priced services. Efficiency gains were observed in 2011-2012 and 2012-2013 fiscal years, however, we observed an increase in its average cost per page in 2013-2014. Program management is aware of its current barriers to competitiveness and is taking action to increase its efficiency in the future.
- 21. The Evaluation did not assess the extent to which there have been savings (economy) to the Government of Canada as a result of departments' and agencies' use of DISC service, nor through the provision of a common infrastructure for document imaging and data capturing services to other government departments and agencies.

Management response

22. Public Works and Government Services Canada (PWGSC) intends to transition from its current optional direct document imaging service fulfillment to an enterprise model that primarily uses the private sector to meet imaging needs, thus ensuring cost containment, best value for money as well as compliance with required Government of Canada standards and policies. Towards that end, a Request for Proposal (RFP) has recently been posted.

Recommendations and Management Action Plans

Recommendation 1: the Assistant Deputy Minister for Accounting, Banking and Compensation Branch (ABCB) should enhance the ongoing relevance of the program by:

- a) formalizing the rationale and objectives for PWGSC's on-going provision of document imaging services to federal departments and agencies; and
- b) considering the value proposition offered by DISC in the context of the complementary and duplicative aspects of its services with the private sector.

Management Action Plan 1.1:

A business case detailing the approach, rationale, objectives and benefits of the Enterprise Solution for Document Imaging has been developed. Communication materials highlighting the benefits and relevance of the Enterprise Document Imaging Solution will be developed.

Management Action Plan 1.2:

ABCB will limit use of DISC internal services, conducting further analysis on those services once results of the RFP are known and vendors are on board.

Recommendation 2: The Assistant Deputy Minister for Accounting, Banking and Compensation Branch should enhance the ability of the Program to achieve its outcomes related to pricing and efficiency by examining the potential for alternative delivery approaches.

Management Action Plan 2.1:

ABCB will be engaging client departments and confirming imaging volume/dollar commitments, driving volume price discounts.

Management Action Plan 2.2:

ABCB to launch Enterprise Solution for Document Imaging that primarily uses the private sector to meet imaging needs. The RFP has been structured to enable competitive pricing and ensure departments pay only for the services they need. If approved, the mandatory aspect of the service will ensure volume discounts.

Recommendation 3: The Assistant Deputy Minister for Accounting, Banking and Compensation Branch should enhance the performance measurement practices of the Program by streamlining the number of service standards in Memorandums of Understanding with clients and ensuring the on-going data collection and assessment of those found to be the most useful.

Management Action Plan 3.1:

ABCB will streamline the number of service standards in Memoranda of Understanding with clients, in support of the ongoing data collection and assessment of the service standards found to be the most useful.

Management Action Plan 3.2:

ABCB will implement a quarterly dashboard to report on service standards.

Section 1: relevance

<u>Continued Need:</u> The extent to which federal departments and agencies have a need for the type of services provided by Document Imaging Services.

| Indicator | Findings | Source | Conclusion | Recommendation |
|--|---|-----------------|--|----------------|
| Current (2012-2014) and projected (2014+) need for document and data capturing services of federal departments and agencies. | In 2007, a market segmentation study estimated that approximately 90 million pages of documents are produced annually by federal departments and agencies and that 650 million pages of legacy documents were yet to be imaged. A similar figure could not be found for the 2012-2014 period. According to a survey of 40 federal organisations conducted in July 2014 by the Program, the total need for document imaging services (based on current Business Plans from those organisations) is estimated at 1.65 billion pages and 227 million microfilms. However, not every document will undergo the imaging process since the final decision to digitize lies with the managers of federal programs; it is not clear when or if the remaining documents will be digitized. As of 2017, Library and Archives Canada (LAC) will accept only digital records and their associated metadata for archival purposes. Departments will have to convert paper-based documents of enduring business value to digital images. Furthermore, the paper documents of business value currently in storage at Library and Archives Canada (LAC) will be returned to departments. This will create additional pressure to image and to handle the returned documents on federal organizations in terms of record keeping and physical storage. | Document review | There is a strong current and projected need for document imaging services on the part of federal departments and agencies to meet their business and recordkeeping needs. | |

| Indicator | Findings | Source | Conclusion | Recommendation |
|---|--|-------------------------------------|---|----------------|
| Extent to which DISC has responded to a need for such services on behalf of federal departments and | In 2013/2014, DISC digitized 26.6 million pages for eight federal departments and agencies, including PWGSC, at a cost of \$11.42 million. | Document review | | |
| agencies. | The Program reports that, as of 2014, it's on the verge of reaching its maximum capacity with its current infrastructure. | Interviews | DISC has responded to a need for document imaging and data | |
| | The Evaluation found that some departments, such as Statistics Canada and Library and Archives Canada, meet part of their demand for digital imaging internally or through means other than DISC. Exhibit 1(Appendix D) provides detailed information on the volume per client department for 2013-2014. Over the course of 2009-2010 to 2013-2014, organizations within PWGSC have represented on average 25% of DISC' volume of work per year (pages imaged), as found in Exhibit 2 (Appendix D). DISC redirects potential clients to a Regional Master Standing Offer (RMSO) with the private sector when the contract value is under \$100,000. Under the RMSO, the private sector responded to 76 call-ups in 2013-2014, with a total value of \$2 million for 18 federal organizations. DISC also redirects potential clients to the RMSO | Interviews Procurement data review | capturing services from federal programs within and outside of PWGSC. In fact, it is nearing its capacity to do so. Some federal programs outside of PWGSC have met their needs using in-house and private sector capacity. DISC redirects client requests to the RMSO that are not cost effective to the Program or outside of the Program capacity. | |
| | when they lack the necessary equipment (for instance digitizing microfilms). The Program was unable to identify how many potential clients they have redirected to other service providers since its establishment in 2005. | | | |

<u>Federal priorities and departmental strategic outcomes:</u> The extent to which the objectives of Document Imaging Services are aligned with federal government priorities and with PWGSC's strategic outcome.

| Indicator | Finding | Source | Conclusion | Recommendation |
|--|--|----------------------------------|--|---|
| Extent to which DISC's objectives align with Government of Canada priorities for 2014-2015 | The Evaluation could not find evidence of formal objectives for PWGSC's provision of services in the area of document imaging. DISC was originally created to provide in-house services to the Receiver General for Canada. The extension of DISC's provision of services to other government departments and agencies was an innovative approach to make use of surplus capacity resulting from the financial industry's shift from paper to digital images in the clearing and settling of cheques which contributed to regional development and offset a forecasted decline in employment in Matane, Quebec. Since the Evaluation could not find evidence of formal objectives, DISC activities were assessed for alignment with Government priorities. The Evaluation found DISC activities support the following | Document review Document review | While the Evaluation could not find evidence of formal objectives for DISC, the Program was found to be aligned with several | The Assistant Deputy Minister for Accounting, Banking and Compensation Branch should enhance the relevance of the program by: a) Formalizing the |
| and beyond. | Government of Canada priorities: - creating saving opportunities by increasing efficiencies through re-engineering government processes; - modernizing and streamlining of back office administrative functions; - facilitating information sharing and service delivery; and - shrinking the environmental footprint of the Government of Canada. | | Government priorities. Furthermore, DISC aligns with PWGSC's priority for the delivery of efficient and effective services. | rationale and objectives for PWGSC's on-going provision of document imaging services to federal departments and agencies. |
| Extent to which DISC's objectives align with PWGSC's strategic outcome for 2014-2015 and beyond. | The PWGSC 2014-2015 Report on Plans and Priorities identified the delivery of efficient and effective services as one of its organizational priorities. The expansion of DISC was selected as a key initiative to support the Client Service and Integrity theme. | Document review | | |

<u>Appropriate Role and Responsibility for the Federal Government:</u> Does the provision of DISC services align with federal roles

and responsibilities?

| and responsibilities? | 71 1 | | | D 1.1 |
|-------------------------|--|-----------------|-------------------------|----------------|
| Indicator | Finding | Source | Conclusion | Recommendation |
| | | | | |
| Extent to which DISC | Complementarities | | DISC directly | |
| complements, duplicates | DISC originated from within the CRCD, | Document review | complements two | |
| or overlaps with other | providing support to the Receiver General for | | PWGSC programs | |
| current federal | Canada Program. The Evaluation found DISC, | Interviews | (Receiver General for | |
| government programs. | through its provision of services to client | | Canada Program and | |
| | departments, provides support to other federal | | the Pension Program) | |
| | government programs achievement of their data | | while also supporting | |
| | management objectives. For example, PWGSC's | | the data and document | |
| | Pension Program is highly dependent on DISC | | management | |
| | services. | | requirements of other | |
| | | | federal departments and | |
| | Program management reported that DISC | | agencies. | |
| | services are connected to and consistent with | | | |
| | federal government responsibility for managing | | | |
| | documents securely and efficiently, although | | | |
| | there is not an explicit linkage. For example, | | DISC is the only | |
| | DISC provides an environment with controlled | | program offering | |
| | infrastructure where activities are carried out by | | imaging services to | |
| | public servants with valid security clearances. | | external clients. Some | |
| | The evaluation found that a minority of DISC | | services offered by | |
| | clients explicitly require such level of security to | | DISC, however, | |
| | meet their service contracts. | | duplicate or overlap | |
| | | | with the in-house | |
| | Duplication or overlap | | imaging activities of | |
| | The Evaluation was unable to identify another | | other federal | |
| | federal government program that provided | | departments and | |
| | document imaging services to other federal | | agencies. | |
| | departments and agencies. The Evaluation | | | |
| | identified departments and agencies who perform | | | |
| | document imaging activities in-house on an ad- | | | |
| | hoc basis to support internal operations and | | | |
| | projects (e.g., Library and Archives Canada, | | | |
| | Statistics Canada, Canada Revenue Agency, | | | |
| | Department of National Defense, and Transport | | | |

| Indicator | Finding | Source | Conclusion | Recommendation |
|--|--|---|---|---|
| | Canada). There is potential for duplication and overlap since most of these in-house activities might be performed by DISC. The Evaluation was unable to quantify the volume of activity carried out in-house by these departments. | | DISC's experience in | |
| Extent to which DISC complements, duplicates or overlaps with current services provided by the private sector. | Complementarities The Evaluation was unable to find a federal department or agency using the services of the private sector and DISC concurrently. As such, the Evaluation was unable to assess the degree or potential for complementarities in the provision of imaging services between DISC and the private sector for specific services. However, the Evaluation found that DISC has the experience and capacity to assist other government departments in identifying their imaging requirements. Further, PWGSC is uniquely placed to establish procurement instruments with the private sector. These two strengths could be further developed to allow DISC to advise other government departments on the establishment of requirements and to support them in having those requirements met by the private sector through PWGSC-established procurement instruments. Duplication or overlap PWGSC has established a "Scanning and data conversion" RMSO that allows federal departments to access imaging services from the private sector. There are nine categories of | Program document review Literature review Procurement data review | defining imaging requirements could complement private sector services to fulfil those requirements. DISC's ability to provide an entire suite of services makes it unique from the private sector; however, there is a high degree of duplication and/or overlap with the individual services provided and the private sector. As a result there appears to be a value proposition for DISC services, but it needs to be clarified. | b) considering the value proposition offered by DISC in the context of the complementary and duplicative aspects of its services with the private sector. |
| | services listed, which both DISC and the private sector supply. However, unlike DISC, none of the suppliers are able to provide the entire suite of 9 services offered. As such, while there is a | | | |

| Indicator | Finding | Source | Conclusion | Recommendation |
|---|--|-----------------|--|----------------|
| Evidence of policy and/or legislative authority for the provision of document imaging services. | high degree of duplication and overlap at the individual service level, DISC is unique in its ability to provide a suite of services. It should be noted the existing "scanning and data conversion" RMSO only qualifies firms to provide a limited range of services up to a maximum of \$100,000. However, federal organizations can contract a broader range of services from the private sector through other procurement vehicles such as a Request for Proposal. PWGSC has the authority to charge and recover costs for services under the Department of Public Works and Government Services Act and the Treasury Board Common Services Policy. Sections 5, 6, 7 and 15 of the PWGSC Act authorize the Department to operate as a common service agency for the Government of Canada; the Minister to acquire and provide services for departments; to develop services for increasing the efficiency and economy of federal public administration; and provide information management and information technology systems and services. | Document review | The PWGSC Act provides the Department with the authority to provide information management services to other government departments, and to develop services for increasing the efficiency and economy of federal public administration. | N/A |
| | administration; and provide information management and information technology systems | | efficiency and economy of federal public | |

Conclusion: relevance

There is a continued need for document imaging services by federal departments and agencies. DISC lacks formal objectives but supports federal and departmental priorities. While there is duplication and overlap between the individual services provided by DISC and those of the private sector and/or internal operations within other government departments, DISC is a unique program in the Government of Canada and its services align with PWGSC's legislated authorities. PWGSC's experience in defining imaging requirements and ability to provide the entire suite of services may provide an indication of the value the Department can provide to its clients; however DISC's value proposition could be better defined.

Section 2: performance

<u>Outcome Achievement:</u> *Immediate Outcome* – The extent to which DISC is offering federal institutions competitively priced document imaging and data capturing solutions.

| Indicator | Finding | Source | Conclusion | Recommendation |
|---|---|-------------------------|--|---|
| Comparison of DISC service range and pricing to | Service offering DISC provides a broad range of services from | Document review | | |
| other service providers | document preparation and scanning to secure destruction. | Procurement data review | DISC has encountered challenges providing competitively priced | |
| | In the RMSO, there are nine categories of services listed, which DISC and the private sector both supply. The Evaluation's review of procurement data did not identify a firm that could provide the same service range as DISC (including centralized inbound mail management) | Interviews | services. DISC provides, on an annual, cost- recovered, breakeven basis, a range of services similar to those available from the private sector. | The Assistant Deputy Minister for Accounting, Banking |
| | Service pricing DISC has reduced its total cost per page from \$0.70 in 2010-2011 to \$0.43 in 2013-14. Limited information on the private sector's cost per page in 2011-12 identified an average charge of \$0.17 per page. The program is aware of this potential price discrepancy between it and the private | | There is evidence that the services provided by DISC may be more costly than similar services provided by the private sector. Furthermore, the | and Compensation Branch enhance the ability of the Program to achieve its outcomes related to pricing and efficiency by |
| | sector. A limited scope benchmarking study conducted by a private consulting firm on behalf of DISC in 2012 indicated that the program's rates were 75% higher than in-house service providers and close to double the industry average. | | pricing strategy employed by the program to ensure a cost recovered, break even position on an annual basis, impacts its ability to | examining alternative delivery approaches. |
| | The program, however, reports that exact service and pricing comparisons are difficult to obtain in the document imaging industry and that benchmarking averages may not provide an accurate portrait. The program references, as an | | accurately estimate pricing which has had an impact on some clients. | |

example, a recent large project comparison it completed which assessed DISC pricing as 20% lower than the private sector for the services required. Further, the program's obligation to operate on an annual, cost recovered, breakeven basis creates challenges in estimating the price of its services, which can have an impact on its clients. The MOU between DISC and its clients provides an estimated total cost per page (variable and fixed). Variable costs to clients are more easily defined than fixed costs, as the per-page fixed cost cannot be calculated until DISC's annual production volume is known at the end of the fiscal year. In prior years, the Evaluation observed the actual cost per page was less than estimated cost, resulting in a reimbursement to clients. The Program reports that some clients were not receptive to reimbursement as it represented, for them, unspent funds at the end of the fiscal-year.

<u>Outcome Achievement:</u> *Immediate Outcome* – The extent to which DISC offers document imaging and data capturing solutions in compliance with international quality standards.

| Indicator | Finding | Source | Conclusion | Recommendation |
|--|---|-----------------|--|----------------|
| Extent to which DISC has received and maintained certification and/or recognition from international standard organizations | The quality management system implemented by the CRCD has been assessed and found fully compliant with the requirements of ISO 9001:2008. The certificate was issued by the "Bureau de Normalisation du Québec" and is valid until January 2016. | Document review | DISC is providing | |
| Extent to which DISC has implemented and maintained activities to ensure their compliance with international quality standards | CRCD has a team of internal auditors who are trained and qualified to perform audits on all the elements of the ISO certification. A yearly audit maintains the certification and a tri-annual audit renews the certification (the certification expires in January 2016). If recommendations arise from the internal or annual audits, DISC modifies its procedures accordingly. ISO specific tests are performed daily on the scanners. | Document review | services which are compliant with international quality standards: its quality management system is ISO compliant and undergoes yearly audits to maintain the certification. | |
| | DISC also performs specific quality assurance checks at the request of clients. | | | |

<u>Outcome Achievement:</u> *Intermediate Outcome* – The extent to which Federal institutions receive <u>efficient</u> and <u>timely</u> document imaging and data capturing solutions.

| Indicator | Finding | Source | Conclusion | Recommendation |
|--|--|-----------------|--|--|
| Extent to which the program has been able to manage business volumes to achieve economies of scale. (Efficiency) | Exhibit 3 (Appendix D) illustrates DISC's total cost and imaging volumes for fiscal years 2010-2011 to 2013-2014. The Evaluation's analysis of this data found that the volume of documents imaged by DISC increased by 418% from 2010-2011 to 2013-2014. Over the same period, total costs increased by 258%. The result was a decrease in the cost per page from \$.70 in 2010-11 to \$.43 in 2013-14. While the latter cost (as noted in the assessment of Immediate <i>Outcome 1</i>) is still higher than the comparable private sector average cost, it represents a 39% decrease in the cost per page over this period for the Program. The economy of scale realized by DISC has been passed on to its clients through reductions in the fees charged. While DISC can determine with reasonable precision the variable costs that should be charged to each client, at the time service is requested they are unable to allocate a portion of the program's fixed infrastructure costs until the annual volume of activity is known. Consequently, any economy of scale realised by DISC, based on total volumes processed by DISC, are applied at year-end, where they are allocated proportionately. | Document review | DISC has achieved varying economies of scale in recent years of operation, which has contributed to efficient services to its clients. It has also resulted in cost savings to clients within the 2011-2012 and 2012-2013 fiscal years. The program has also seen its average cost per page rise in 2013-2014. | The Assistant Deputy Minister for Accounting, Banking and Compensation Branch enhance the ability of the program to achieve its outcomes related to pricing and efficiency by examining alternative delivery approaches. |
| Client perspectives on receipt of efficient services (efficiency) | A majority of clients (5/9) interviewed expressed a high level of satisfaction overall with the DISC services. Furthermore, clients indicated that: quality mattered more to them than price; and they | Interviews | | |

| Indicator | Finding | Source | Conclusion | Recommendation |
|--|--|-----------------|--|--|
| | did not actively look into the private sector offerings when deciding upon a service provider. | | | |
| Percentage of time-based service standards met as per service level agreements. (timeliness) | The Evaluation reviewed 14 client service agreements, each containing up to seven service standards related to response time and/or timeliness of service provision over the course of completing a contract for a client. The evaluation found that only one of these 7 indicators is being measured on a regular basis, and it serves as the main indicator of timely service. With regards to this main indicator, DISC documentation indicates that it has exceeded its established target of meeting the standard: "provision of images to the client within a specified timeframe" 95% of the time over the last 4 years. | Document review | DISC has provided images to its clients within specified timeframes most of the time within the last four years. The program, however, | The Assistant Deputy Minister for Accounting, Banking and Compensation Branch should enhance the performance measurement practices of the program by streamlining the number of service standards in |
| Client perspectives on timeliness of service provision. (timeliness) | Almost all clients interviewed (6/8) expressed satisfaction regarding the time taken by DISC to carry out imaging services (once the MOU was in place). Some interviewees also expressed satisfaction with DISC's proactive nature and its willingness to provide answers and fixes when an issue arose. Nevertheless, some interviewees expressed concerns that the length of the project start-up phase was excessive, particularly in regard to the time it takes for the Program to present an offer to potential clients (MOU phases). | Interviews | has not maintained data collection on all service standards related to timeliness. | Memorandums of Understanding with clients and ensuring the on-going data collection and assessment of those found to be the most useful. |

Conclusion: performance (outcome achievement)

DISC has encountered challenges providing competitively priced services. The services meet international quality standards. DISC has made progress towards providing federal institutions with efficient document imaging and data capturing solutions as it has been able to achieve some economies of scale in its operations as volume of activity increases. DISC's performance measurement reporting indicates that it has succeed in generally providing timely services to clients, however, data collection and reporting on service standards addressing timeliness has been limited.

Efficiency and economy

Efficiency and economy is defined as the extent to which resources are utilized in relation to the production of outputs and outcomes. Efficiency refers to the extent to which resources are used such that a greater level of output is produced with the same level of input or, a lower level of input is used to produce the same level of output. Economy refers to minimizing the use of resources in the pursuit of outcomes. A program has high demonstrable economy and efficiency when resources maximize outputs at least cost and when there is a high correlation between minimum resources and outcomes achieved. Efficiency and economy was assessed through multiple lines of evidence including document review, data review and interviews.

In the course of evaluating DISC, efficiency and economy were evaluated as core components of the Program's immediate and intermediate outcomes. It was found that DISC had made progress towards providing federal institutions with efficient document imaging and data capturing solutions when it has been able to maintain economies of scale in its operations (efficiency) but had encountered challenges providing competitively priced services (economy). The Evaluation, however, did not identify the savings (economy) to the Government of Canada through the use of DISC services by government departments and agencies (such as through related to reduced or eliminated paper file storage costs as a result of document imaging and data capturing solutions).

DISC has achieved a level of efficiency as a result of applying economies of scale: it has reduced its average cost per page from \$.70 in 2010-11 to \$.43 in 2013-14.

DISC demonstrated a level of economy at the time of its establishment (pre-evaluation scope) through its re-use of existing government resources to implement this program for a cost-avoidance equivalent of \$3.5 million (from 2003 to 2008), however, the Evaluation was unable to determine the extent of savings to the Government of Canada through the provision of a common infrastructure for document imaging and data capturing services. The program operates under the PWGSC Cost Management Framework, using the net voting funding mechanism, and therefore has the obligation to cost recover and break even at each fiscal year end. The Evaluation found that over the last five years, the program has had a deficit once and a surplus on four occasions as show in Exhibit 4 (appendix D); this is impacting DISC's ability to demonstrate economy as well as indicating the impact of inconsistent unit pricing, an issue discussed within this report under the assessment of Immediate Outcome 1.

Conclusion: performance (efficiency and economy)

DISC had made progress towards providing federal institutions with efficient document imaging and data capturing solutions when it has been able to maintain economies of scale in its operations (efficiency), but has encountered challenges providing competitively priced services (economy). The

program operates under a cost-recovery, break-even model, but has been unable to achieve a neutral balance at the end of recent fiscal years, having experienced both a deficit and surpluses. The Evaluation did not assess the extent to which there have been savings (economy) to the Government of Canada as a result of departments' and agencies' use of DISC service, nor through the provision of a common infrastructure for document imaging and data capturing services.

Appendix A: about the Evaluation

Authority

This evaluation was included in the 2013-2018 Risk-Based Audit and Evaluation Plan.

Evaluation objectives

The Evaluation examined Document Imagining Services, delivered by the Cheque Redemption and Control Directorate within PWGSC. This evaluation had two objectives:

- To determine the relevance of the program: the continued need for the program, its alignment with governmental priorities and departmental outcomes and its alignment with federal roles and responsibilities.
- To determine the performance of the program: the achievement of its expected outcomes and a demonstration of efficiency and economy by the program.

Approach to the Evaluation of Document Imaging Services

The Evaluation Directorate completed a risk-based calibration assessment to determine the best approach for the conduct of this evaluation. The assessment identified DISC as an appropriate candidate for a streamlined evaluation for the following reasons:

- the program represents less than 1% of PWGSC's annual spending;
- the program operates within a centralized delivery mechanism; and
- the program experiences low sensitivity to public scrutiny.

The level of effort allocated to the conduct of the Evaluation reflects the above factors. An evaluation matrix was developed using the Treasury Board's five core issues to be addressed in evaluations. The following data sources were used to inform the lines of evidence to answer the questions in the evaluation matrix:

Program document review: the preliminary document review provided information on the Program and its context to assist in the planning of the Evaluation. A more comprehensive program document review was conducted to collect information to answer the evaluation questions. The program document review consisted of primary documents that pertained to DISC: client files (including agreements, contracts, invoicing and payment records); program administration, monitoring and reporting documents (such as internally-and externally-focused reports); meeting minutes, client surveys, program-led studies; and financial records.

Literature review: the preliminary literature review provided information on the Program and its context to assist in the planning of the Evaluation. A more comprehensive literature review was conducted to collect information to answer the evaluation questions. The literature review consisted of secondary documents that pertained to DISC: departmental documents (such as the Report on Plans and Priorities and the Departmental Performance

Report); government documents (such as legislative and policy documents); and external publications.

Financial analysis: financial data related to the program's budgets, revenues, and expenditures were reviewed, including contract information and service fee structures. This information informed the analysis of program efficiency and economy.

Interviews: a total of 14 structured interviews, using an interview guide, were held with key program staff (n=3), clients (n=9), and officials with other federal organizations (n=2).

Limitations of the Evaluation

The planning of the Evaluation applied a risk-based assessment to determine the most appropriate approach and level of effort to be applied in order to ensure the availability of timely and objective information to meet the needs of senior management. In the application of the approach, several issues were encountered. None of these issues were significant enough to prevent evaluation reporting.

Literature review: the Evaluation was unable to locate data for the total value of imaging work provided internally by other federal departments and agencies and the Evaluation had limited access to data for the work provided externally by the private sector. The parameters of the Evaluation did not permit the research necessary to establish such data. The Evaluation was also unable to find benchmarks to compare the quality of DISC and private sector services. Consequently, the Evaluation relied primarily on the views of the program's clients to provide an indication of the relative quality of services.

Interviews: the evaluation's interview invitations had a 37% response rate (9 out of 24).

Surveys: the parameters of the evaluation did not include the administration of a survey. The evaluation relied on existing data available through two program-directed surveys conducted prior to this evaluation.

Financial analysis: documents on program revenues were provided at an aggregate level, which impeded the Evaluation's ability to analyze aspects of the Program's performance in a more detailed manner. Moreover, the program changed its methodologies for the calculation of costs and revenues over the period of 2011 to 2014 which made comparisons difficult.

Reporting

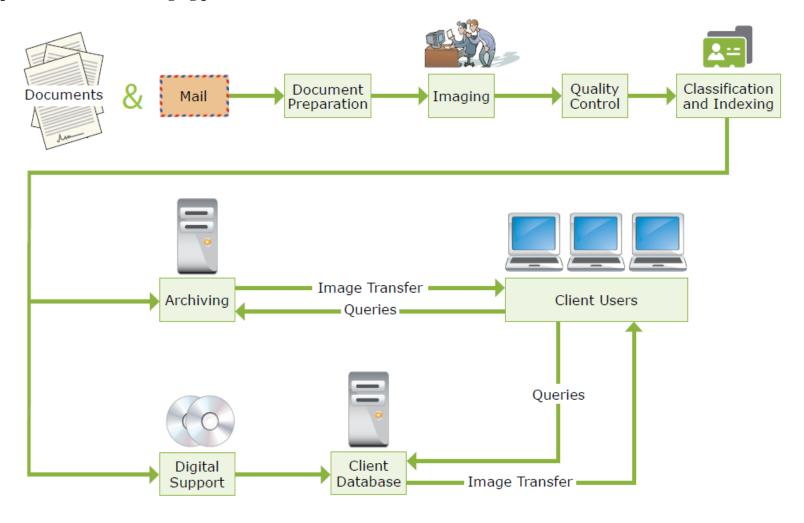
Based on the lines of evidence, the Evaluation team prepared a Director's Draft Report presenting the findings, conclusions, and recommendations. This draft report was reviewed by the Quality Assessment and Practice Improvement Directorate within the Office of Audit and Evaluation and by the Chief Audit and Evaluation Executive. Subsequently, it was sent to senior program management for review and comments. Validation of facts and any other comments on the Director's Draft Report were assessed and, where appropriate, incorporated in the Chief Audit and Evaluation Executive's Draft Report. This report was

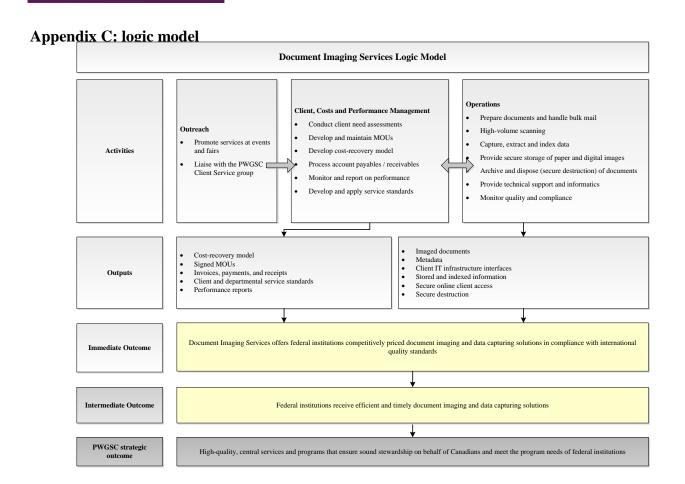
sent to the Office of Primary Interest for final acceptance. A management response to the report and a management action plan in response to the recommendations was requested. The draft Final Report, management response, and management action plan were tabled at the Audit and Evaluation Committee for the Deputy Minister's approval in March 2015. The Final Report will be submitted to the Treasury Board Secretariat and posted on the PWGSC website.

Project Team

The Evaluation was conducted by employees of the Office of Audit and Evaluation, overseen by the Director of Evaluation and conducted under the overall direction of the Chief Audit and Evaluation Executive. The evaluation was reviewed by the Quality Assessment and Practice Improvement Directorate of the Office of Audit and Evaluation.

Appendix B: document imaging process





Appendix D: report exhibits

EXHIBIT 1: DISC SERVICES IN 2013-2014 (IN VOLUME AND PERCENTAGE)

| Other Government Departments (OGDs) | Volume (in pages) | Volume (in %) |
|---|---------------------------------------|---------------|
| Service Canada | 7,350,228 | 27.67 |
| Veteran Affairs Canada | 4,131,992 | 15.55 |
| Department of National Defense | 3,159,674 | 11.89 |
| Privy Council Office | 2,450,732 | 9.22 |
| Transport Canada | 1,463,388 | 5.51 |
| Elections Canada | 34,347 | 0.13 |
| Library and Archives Canada | 17,778 | 0.07 |
| Total OGDs | 18,608,139 | 70.04 |
| PWGSC Programs | Volume (in pages) | Volume (in %) |
| PWGSC – Pension | 4,041,439 | 15.21 |
| PWGSC – Industrial Security Sector | 1,057,814 | 3.98 |
| PWGSC – Compensation | 844,406 | 3.18 |
| PWGSC – Compensation PWGSC – Direct Deposit | 662,110 | 2.49 |
| PWGSC – Pay Consolidation | 626,091 | 2.36 |
| · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | |
| DW/CSC Parliamentary Precinct Branch | 303 /3/ | |
| PWGSC - Parliamentary Precinct Branch PWGSC - Chaque Redemption Control Directorate | 503,254 | 1.89 |
| PWGSC - Cheque Redemption Control Directorate | 224,112 | 0.84 |
| · · · · · · · · · · · · · · · · · · · | - | |

Exhibit 2: DISC clientele distribution between Public Works and Government Services (PWGSC) and other government departments (OGD)

| Fiscal Year | PWGSC | OGDs | |
|-------------|-------|------|--|
| 2009-2010 | 19% | 81% | |
| 2010-2011 | 31% | 69% | |
| 2011-2012 | 17% | 83% | |
| 2012-2013 | 27% | 73% | |
| 2013-2014 | 30% | 70% | |
| Average | 25% | 75% | |

Exhibit 3: total costs and imaging volumes compared to cost per page for fiscal years 2010-2011 to 2013-2014

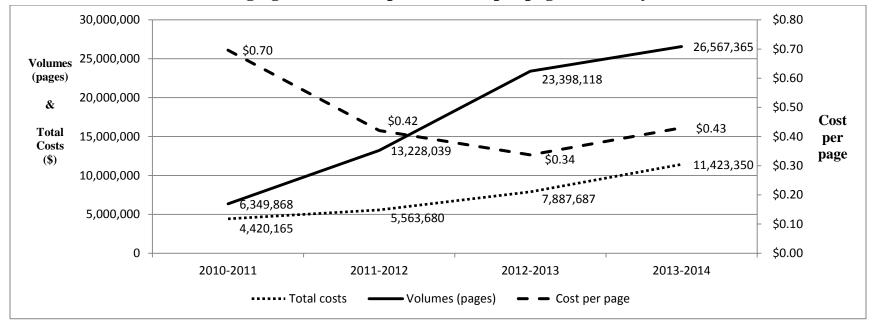


Exhibit 4: DISC Revenues, Expenditures and Balances, 2009/10 through 2013/14

| FY | 2009/10 | 2010/11 | 2011/12 | 2012/13 | 2013/14 |
|--------------|------------|-----------|-----------|-----------|-------------|
| Revenues | 2,261,322 | 4,454,227 | 5,850,607 | 7,920,490 | 11, 455,725 |
| Expenditures | 3,332,177 | 4,420,165 | 5,563,680 | 7,887,687 | 11,423,350 |
| (+/-) | -1,070,854 | 34,062 | 286,927 | 32,803 | 32,375 |