Commission of Inquiry into Certain Allegations Respecting Business and Financial Dealings Between Karlheinz Schreiber and the Right Honourable Brian Mulroney



Commission d'enquête concernant les allégations au sujet des transactions financières et commerciales entre Karlheinz Schreiber et le très honorable Brian Mulroney

#### **Public Hearing**

#### Audience publique

Commissioner

L'Honorable juge / The Honourable Justice Jeffrey James Oliphant

Commissaire

Held at: Tenue à :

Bytown Pavillion Victoria Hall 111 Sussex Drive Ottawa, Ontario

Wednesday, April 22, 2009

pavillion Bytown salle Victoria 111, promenade Sussex Ottawa (Ontario)

le mercredi 22 avril 2009

#### **APPEARANCES / COMPARUTIONS**

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1	Ottawa, Ontario / Ottawa (Ontario)
2	Upon resuming on Wednesday, April 22, 2009
3	at 9:40 a.m. / L'audience reprend le mercredi
4	avril 2009 à 9 h 40
5	17325 COMMISSIONER OLIPHANT: Good morning,
6	counsel. Be seated, please.
7	PREVIOUSLY AFFIRMED: HARRY SWAIN /
8	SOUS LA MÊME DÉCLARATION SOLENNELLE / HARRY SWAIN
9	17326 COMMISSIONER OLIPHANT: Mr. Battista.
10	17327 MR. BATTISTA: Good morning.
11	17328 Simply for the benefit of everyone,
12	Commissioner, we are going to be proceeding with the
13	completion of Mr. Swain's testimony today, then after
14	that it will be followed by testimony of Mr. Hladun.
15	That will be Mr. Roitenberg.
16	17329 As all the parties know, and probably
17	most people here, Mr. MacKay's testimony for this
18	afternoon will be heard on another day. We had some
19	difficulties with getting documents to him through the
20	courier service, so that will be done for another day.
21	EXAMINATION: HARRY SWAIN BY MR. BATTISTA (cont'd) /
22	INTERROGATOIRE : HARRY SWAIN PAR Me BATTISTA (suite)
23	17330 MR. BATTISTA: Good morning,
24	Mr. Swain.
25	17331 MR. SWAIN: Good morning.

1	17332	MR. BATTISTA: Can you hear me well
2	now?	
3	17333	MR. SWAIN: Thank you.
4	17334	MR. BATTISTA: Okay. I just want to
5	complete wit	n Tab 5.
6	17335	I had mentioned yesterday we will
7	come back to	Tab 1. The document at Tab 1 you will
8	note is not	dated, but if we go to Tab 5, and simply if
9	we look at t	he first line, this is the document in
10	1987, Septem	oer '87, and yesterday we saw it was a
11	modification	of the 1986 proposal.
12	17336	It says:
13		"It would appear that the
14		proposal by Thyssen to build a
15		factory on Cape Breton Island is
16		still active."
17	17337	If we go to Tab 1, it's a memorandum
18	for the Prim	e Minister. You are, I would assume,
19	somewhat inv	olved in the preparation of this document,
20	and it says:	
21		"The proposal by Thyssen to
22		build a factory on Cape Breton
23		Island is still active."
24	17338	And then it goes on and some of the
25	concerns rai	sed or outlined in Tab 5 are similar to the

1	ones in Tab 1	
2	17339	Is it fair to say that this memo
3	refers to tha	t period of time, 1987?
4	17340	MR. SWAIN: Most likely.
5	17341	MR. BATTISTA: Okay. Thank you.
6	17342	On Tab 2 there is something I missed
7	yesterday and	I would simply like to come back to it at
8	this point.	
9	17343	In the third paragraph reference is
10	made to Mr. D	oucet and Mr. McMillan as supporters who
11	are encouragi	ng the Prime Minister to favour the 1986
12	proposal. Yo	u remember yesterday when we covered this,
13	this was 1986	•
14	17344	Who is Mr. Doucet that you are
15	referring to	in that memo?
16	17345	MR. SWAIN: I presume that is Fred
17	Doucet.	
18	17346	MR. BATTISTA: Okay. At the time
19	what was his	function?
20	17347	MR. SWAIN: He worked in the Prime
21	Minister's Of	fice.
22	17348	MR. BATTISTA: And Mr. McMillan?
23	17349	MR. SWAIN: Charlie McMillan, an
24	economist who	also worked in the Prime Minister's
25	Office.	

1	17350 MR. BATTISTA: Okay. Do you know
2	what the function of Mr. Fred Doucet was at the time?
3	17351 MR. SWAIN: No, just that he was a
4	senior officer in PMO.
5	17352 MR. BATTISTA: Now, one final note on
6	this. Do you see that it signed or initialled by
7	Mr. Fowler, the document, the memo, and the copy that
8	is the memo prepared for Mr. Tellier is not signed.
9	17353 Would you have any indication if this
10	memo actually got to the Prime Minister?
11	MR. SWAIN: At this stage, no.
12	17355 MR. BATTISTA: Okay.
13	17356 MR. SWAIN: I would not know.
14	17357 MR. BATTISTA: If it was received by
15	the Prime Minister, how would you be able to identify
16	that?
17	17358 MR. SWAIN: Well, first it would have
18	Tellier's distinctive signature on it.
19	MR. BATTISTA: Yes.
20	17360 MR. SWAIN: And then it would
21	probably have some registry notes on the front page, a
22	stamp received or something to that effect.
23	17361 MR. BATTISTA: Okay. So is it fair
24	to say that this is a copy? An original may have gone
25	to the Prime Minister but from this document you

1	wouldn't be able to	affirm that?
2	17362 MI	R. SWAIN: Correct.
3	17363 MI	R. BATTISTA: Okay.
4	17364 I	am going to now take you to Tab 9.
5	17365 Tl	nis is a memorandum prepared by you
6	for the Hon. Mr. Mi	chael Wilson. Now, this document is
7	a document that has	a date stamped on it on the top
8	right-hand side, De	cember 4, 1992.
9	17366 By	y that time you were Deputy Minister
10	of Industry. Corre	ct?
11	17367 MI	R. SWAIN: Yes.
12	17368 MI	R. BATTISTA: So now you were
13	involved again in t	he Bear Head matter?
14	17369 MI	R. SWAIN: Yes.
15	17370 MI	R. BATTISTA: Yes. So if we look at
16	page 1, second para	graph:
17		"The cancellation of DND's
18		multirole combat vehicle project
19		and the announcement of the
20		directed procurement of links
21		replacement vehicles from
22		General Motors Diesel Division
23		has forced Thyssen to rethink
24		their approach."
25	17371 Yo	ou are indicating to the Minister

1	right now that t	there is a new proposal that is coming
2	forth from the T	Thyssen people or Bear Head people and
3	that this 1992 a	approach is a modification of a previous
4	one?	
5	17372	MR. SWAIN: Yes.
6	17373	MR. BATTISTA: Okay. Page 2,
7	paragraph 1:	
8		"In the spring of this year"
9	17374	So we are in 1992:
10		" Bear Head Industries
11		presented a proposal to DND
12		seeking assistance in the
13		development of a new family of
14		armoured vehicles focused on
15		peacekeeping missions. DND had
16		no operational requirement and
17		joined with ISTC in voicing
18		concern that there were
19		insufficient export markets to
20		support the proposal. Bear Head
21		Industries was informed by DND
22		and the Prime Minister's Office
23		that DND would not support the
24		proposal. At this time both DND
25		and PMO told BHI"

1	17375	Bear Head Industries:
2		" that the proposal would be
3		more appropriately addressed to
4		you as Minister of ISTC."
5	17376	That's correct? That's what happened
6	at that point?	
7	17377	MR. SWAIN: Yes, sir.
8	17378	MR. BATTISTA: So there was a
9	proposal that was	s prepared in the spring of 1992 and
10	that was advanced	d to the Minister at that point.
11	Correct?	
12	17379	MR. SWAIN: I believe so.
13	17380	MR. BATTISTA: Okay. Now, to better
14	understand this p	proposal I'm going to suggest that we
15	do a bit of backs	ground. In this memo that you prepared
16	you also prepared	d a sort of chronology of the Bear Head
17	Project as it sto	ood in 1992.
18	17381	Is that correct?
19	17382	MR. SWAIN: Yes.
20	17383	MR. BATTISTA: And if we go to
21	page after pag	ge 4, the document at the bottom, 6 of
22	28	
23	17384	MR. SWAIN: Yes.
24	17385	MR. BATTISTA: "Bear Head
25	Industries Summar	ry and Chronology", maybe we can go

1	through i	it together.
2	17386	This is a document that you prepared
3	or was pr	repared for you in order to assist you for the
4	memorandı	um to the Minister?
5	17387	MR. SWAIN: Yes, prepared by staff.
6	You will	see routing slips later on that show the
7	drafters.	
8	17388	MR. BATTISTA: Okay. This was
9	annexed t	to your memo to the Minister?
10	17389	MR. SWAIN: Yes.
11	17390	MR. BATTISTA: So 1985-1986
12	negotiati	ions ongoing for UIP, for Understanding in
13	Principle	<b>.</b> .
14	17391	So that would be the first, the
15	initial o	debut of this project?
16	17392	MR. SWAIN: It was certainly known to
17	officials	s at that time. The UIP was not, to most
18	officials	s anyway.
19	17393	MR. BATTISTA: Okay. Can you
20	elaborate	e on that?
21	17394	MR. SWAIN: I think what happened was
22	that Bear	Head became aware of bureaucratic resistance
23	to their	proposal and decided to deal directly with the
24	decision-	-makers.
25	17395	MR. BATTISTA: Okay. This was in

1	1985-1986?
2	17396 MR. SWAIN: My recollection is that
3	it was more like 1986, but I can't remember.
4	17397 MR. BATTISTA: So if we go back to
5	the documents I referred to yesterday, for example Tab
6	2, 1986 was the first formal proposal if we want.
7	17398 MR. SWAIN: Yes.
8	17399 MR. BATTISTA: So you are saying it
9	would be more accurate to say it was 1986?
10	17400 MR. SWAIN: Memory fails, frankly.
11	17401 MR. BATTISTA: Okay. Fine. That's
12	fair.
13	The next inscription is February '87:
14	"Thyssen backs away after
15	unfavourable reading on
16	requested blanket export permits
17	and adverse publicity."
18	17403 I would presume that this refers to
19	what we looked at yesterday when you prepared the
20	speaking points for the Minister and the controversy
21	that had occurred in the press concerning the Thyssen
22	proposal?
23	17404 MR. SWAIN: Yes, the Simpson article
24	in the Globe and Mail.
25	17405 MR. BATTISTA: Exactly.

1	1 17406 MR. SWAIN	: Yes.
2	2 17407 MR. BATTI	STA: So Thyssen backed away
3	after that and sort of with	drew its proposal at that
4	4 point?	
5	5 17408 MR. SWAIN	: Yes.
6	6 17409 MR. BATTI	STA: We now go to June 1988
7	and there is a Cape Breton	investment tax credit
8	8 application that is receive	ed.
9	9 17410 I would as	ssume that that means Bear
10	O Head Industries on behalf o	of Thyssen made such a
11	1 request?	
12	2 17411 MR. SWAIN	: That would be correct.
13	3 17412 MR. BATTI	STA: We have September
14	4 1988, a UIP is signed betwe	een Bear Head and the
15	Government of Canada as rep	resented by Ministers of
16	National Defence, ACOA and	DRIE?
17	7 17413 That's co	rrect?
18	8 17414 MR. SWAIN	: That's correct.
19	9 17415 MR. BATTI	STA: And we have heard
20	evidence of that yesterday.	You were here yesterday
21	when Mr. Alford was testify	ring.
22	2 17416 MR. SWAIN	: Yes.
23	3 17417 MR. BATTI	STA: December 1988, the
24	business plan is submitted	but is found to be
25	5 unacceptable. That's corre	ect?

1	17418 So	o we are in 1988.
2	17419 MF	R. SWAIN: Correct.
3	17420 MF	R. BATTISTA: July of 1989, a
4	business plan submi	tted, still unacceptable to ISTC.
5	That's Industry Sci	ence and Technology?
6	17421 MF	R. SWAIN: Yes.
7	17422 MF	R. BATTISTA: You were not there at
8	that point. Correc	t?
9	17423 MF	R. SWAIN: No, I was not.
10	17424 MF	R. BATTISTA: You had left by 1987?
11	17425 MF	R. SWAIN: Yes, sir.
12	17426 MF	R. BATTISTA: Okay. The fall of
13	1990 Bear Head Indu	stries, sponsored by ACOA, submits
14	proposal for establ	ishing a plant in Nova Scotia in
15	return for directed	procurements of 250 light armoured
16	vehicles.	
17	17427 Yo	ou were not there, but you were made
18	aware of this infor	mation at that time?
19	17428 MF	R. SWAIN: Yes, sir.
20	17429 MF	R. BATTISTA: July '91, BHI is
21	informed that the p	roposal is not supported?
22	17430 Th	nat's correct?
23	17431 MF	R. SWAIN: Mm-hm.
24	17432 MF	R. BATTISTA: In August '91 BHI
25	offers to move prop	osed plant to Trenton Works Lavalin

or greenfield sites in Pictou County, Nova Scotia. 1 2 17433 Were you aware of this? I mean when 3 you came back were you made --17434 MR. SWAIN: When I came back to the 4 Industry Department in --6 17435 MR. BATTISTA: Ninety-two. MR. SWAIN: -- the fall of '92, I was 7 17436 8 briefed on this. MR. BATTISTA: Okay. 17437 17438 MR. SWAIN: So these items that we 10 11 are looking at are reported to me the same way they were reported to you. 12 13 17439 MR. BATTISTA: Okay. And from an historical perspective, in August '91 Minister Wilson 14 suggested to Bear Head Industries that they deal 15 16 directly with Trenton Works Lavalin. 17 17440 I understand this was a company that 18 was established in that area and the idea was to get 19 Bear Head Industries to try and see if they could do something with them rather than trying to get a sort of 20 sole source contract on their own? 21 22 17441 MR. SWAIN: Yes. The Trenton Works 23 were an ongoing industrial disaster in Nova Scotia, and there were many efforts to find a resolution to that. 24 This was thought to be possibly one of them. 25

1	17442 MR. BATTISTA: Okay. So Bear Head
2	was directed to sort of try and work with them and see
3	if they could do something there in terms of industrial
4	development?
5	17443 MR. SWAIN: Yes, apparently.
6	MR. BATTISTA: Okay.
7	17445 In April '92 DND announces
8	cancellation of multirole combat vehicle program.
9	17446 This is what you are referring to in
10	your memo in 1992.
11	17447 MR. SWAIN: Yes.
12	17448 MR. BATTISTA: In July '92 the Prime
13	Minister's Office and DND inform Bear Head Industries
14	the MOU proposal better suited to Minister Wilson's
15	portfolio. This directly refers to what you are
16	talking about in the letter.
17	17449 And then in September '92, proposal
18	resurfaces addressed to Province of Québec and FORD-Q
19	and this is what you are addressing in that memo at Tab
20	9.
21	17450 MR. SWAIN: Yes.
22	17451 MR. BATTISTA: Now, I am going to
23	take you to Tab 6 so that we can situate the proposal
24	that came in '92 by understanding what happened in
25	1990.

1	17452 At Tab 6 I will refer you to simply
2	two paragraphs. You will find that paragraphs 16 and
3	17 of Tab 6 is a letter accompanied by a document
4	prepared by Mr. Fowler.
5	Tab 6 is a December 7, 1990 letter to
6	Mr. Lesseau from Mr. Fowler?
7	17454 You are following me on that?
8	17455 MR. SWAIN: I am.
9	17456 MR. BATTISTA: Okay. An annex to
10	that document is December 5, 1990, and I would imagine
11	this is a sort of memo background and analysis of the
12	proposal?
13	17457 The title is "DND portion of the ACOA
14	coordinated paper on Thyssen proposal"?
15	17458 MR. SWAIN: Yes.
16	17459 MR. BATTISTA: It's a sort of
17	analysis and a rather in-depth analysis of it by
18	simply by the volume.
19	17460 I would direct you to if you see
20	there are handwritten page numbers at the bottom
21	page 10.
22	17461 MR. SWAIN: Yes.
23	MR. BATTISTA: Paragraph 16:
24	"The TH495 suggested by Thyssen
25	as an option suitable for

1	discussion once the directed
2	contract is let is a conceptual
3	vehicle existing on paper only.
4	It eventually might promise to
5	satisfy all the MRCV
6	requirements. Intended as a
7	tracked vehicle, it would offer
8	reasonable mobility over all
9	terrain. Its proposed
LO	dimensions and basic weight
11	would indicate a suitability for
12	the C130 Hercules aircraft. The
13	suggested family environs would
14	meet the MRCV principal
15	requirements for a
16	reconnaissance vehicle, a
17	directed fire armoured vehicle
18	and/or infantry carrier.
19	Furthermore, it has been
20	suggested that the TH495 would
21	meet current and anticipated
22	projected requirements. Given
23	the advertised characteristics
24	of the TH495, it is judged that
25	the Thyssen vehicle could enter

1		with good prospects, subject to
2		price, the opening competition
3		in the period of '94-'95 to
4		satisfy the Canadian MRCV
5		requirements."
6	17463	Paragraph 17:
7		"The Thyssen proposal however
8		would have us begin planning to
9		acquire the Fox and then switch
10		plans to accommodate the TH495.
11		The TH495 is still on the
12		drawing board and development
13		timeline for the TH495 is
14		optimistic, in our view. Given
15		that quantity, price and
16		specifications would be subject
17		to negotiations, such a proposal
18		makes little sense. It would
19		double the disruption in the
20		MRCV project and would require
21		that we agree to purchase an
22		unknown quantity of unproven
23		vehicles for an unspecified
24		price. Clearly we are unable to
25		calculate costs of this part of

1		the proposal."
2	17464	That was the analysis made of the
3	proposal in 1990.	Correct?
4	17465	MR. SWAIN: Yes.
5	17466	MR. BATTISTA: That proposal entailed
6	we are going to p	produce something which on paper looks
7	good and you will	be able to acquire that once you buy
8	the Fox vehicles	which DND thought they didn't need.
9	17467	Is that correct? That's a fair
10	evaluation?	
11	17468	MR. SWAIN: Yes.
12	17469	MR. BATTISTA: Go back to Tab 9 now
13	to sort of unders	stand the new proposal which is to
14	replace the 1990	proposal.
15	17470	On page 2, the second, third and
16	fourth paragraphs	<b>5</b> :
17		"In the late summer"
18	17471	So we are in 1992:
19		" the proposal resurfaced
20		addressed to the Minister
21		Responsible for the Federal
22		Offices of Regional Development
23		for Québec (FORD-Q). This
24		proposal is not significantly
25		different than those which have

1	been rejected previously. The
2	proposal has two phases. In
3	Phase 1 four variant prototypes
4	of the Thyssen 495 multipurpose
5	base armoured vehicle would be
6	developed. Thyssen would
7	provide \$13 million in cash and
8	existing technology to be
9	transferred from Germany valued
LO	by them at \$40 million. The
11	federal government would provide
12	an interest-free forgivable loan
13	of \$117 million. The provincial
L4	government would provide a
15	development facility at no cost
L6	to the company. Phase 2
L7	establishment of the
18	manufacturing facility would
19	require a further interest-free
20	forgivable loan from the federal
21	government of \$56 million. The
22	province would provide a
23	production facility at no cost
24	to the company and the company
25	would provide an additional \$12

1		million cash. DND has been
2		asked to consider support
3		through testing programs and
4		assignment of engineering
5		resources."
6	17472	So this is the proposal in 1992.
7	Correct?	
8	17473	MR. SWAIN: Yes.
9	17474	MR. BATTISTA: It is to develop
10	the purpose i	s to develop the TH495 at that point and
11	to have it te	sted by the government?
12	17475	MR. SWAIN: Yes.
13	17476	MR. BATTISTA: Right? What we also
14	have here is	that this vehicle now is a peacekeeping
15	vehicle. Cor	rect?
16	17477	That's how it's being presented?
17	17478	MR. SWAIN: Yes.
18	17479	MR. BATTISTA: And we are dealing
19	specifically	only with the TH495 prototype. We are
20	not there	is no precondition to buy another vehicle
21	before gettin	g to that one?
22	17480	MR. SWAIN: That's correct.
23	17481	MR. BATTISTA: Okay. Now, we have
24	seen some of	the cost concerns outlined in these
25	paragraphs, t	he amount of money that the government was

1	required to	invest for the first phase. So these
2	amounts wer	e those that you had calculated at the time
3	17482	We are talking \$117 million and then
4	an eventual	\$56 million additional investment by the
5	federal gov	ernment with this proposal?
6	17483	MR. SWAIN: Yes. Yes.
7	17484	MR. BATTISTA: You were going to say
8	something e	lse?
9	17485	MR. SWAIN: No, just the staff who
10	prepared th	is would have prepared it from the document
11	supplied by	Thyssen Bear Head.
12	17486	MR. BATTISTA: Correct. And one
13	would presu	me that they were probably more detailed.
14	These numbe	rs came from
15	17487	MR. SWAIN: This is a summary.
16	17488	MR. BATTISTA: Exactly, okay.
17	17489	Now, this proposal led to the
18	creation of	an Interdepartmental Task Force. Correct?
19	17490	MR. SWAIN: Yes.
20	17491	MR. BATTISTA: Now, if we go little
21	further in	the document you will find we have some
22	transmissio	n forms that follow a second copy of the
23	document yo	u have. We have a memorandum, it doesn't
24	have a date	, but it is to the Hon. Michael Wilson and
25	it is from	Mr. Bannigan.

1	17492	MR. SWAIN: Yes.
2	17493	MR. BATTISTA: Do you have that?
3	17494	MR. SWAIN: Yes. Wait a minute. I
4	have one to Wilso	on from me
5	17495	MR. BATTISTA: Yes, keep going.
6	17496	MR. SWAIN: And then another one.
7	17497	MR. BATTISTA: The copies are
8	doubled.	
9	17498	MR. SWAIN: Lots of copies.
10	17499	MR. BATTISTA: Yes.
11	17500	MR. SWAIN: After the transmission
12	slips there is o	ne from Bannigan to Wilson
13	17501	MR. BATTISTA: Correct.
14	17502	MR. SWAIN: with a slash mark
15	across it.	
16	17503	MR. BATTISTA: That's right. Okay?
17	17504	MR. SWAIN: Yes.
18	17505	MR. BATTISTA: If we look at that
19	document	
20	17506	MR. SWAIN: That would indicate tha
21	it was prepared l	but not used.
22	17507	MR. BATTISTA: It was not used?
23	17508	MR. SWAIN: No.
24	17509	MR. BATTISTA: Okay. So this was a
25	memo that Mr. Ba	nnigan was preparing to send to

1	Mr. Wilson, but in fact never got to him?
2	17510 MR. SWAIN: It was probably overtaken
3	by events in some fashion.
4	17511 MR. BATTISTA: Okay. But could we
5	nonetheless rely on it sort of for background
6	understanding?
7	MR. SWAIN: Yes, we can.
8	17513 MR. BATTISTA: Okay. So at page 3 of
9	that document we can see that at the request of the
10	Privy Council Office on September 29, 1992, FORD-Q
11	hosted a meeting on September 29, 1992 of
12	representatives from ISTC, DND, External Affairs and
13	International Trade Canada, Department of Finance,
14	Treasury Board Secretariat and PCO in order to put in
15	place an interdepartmental task group to carry out
16	analysis of the BHI proposal.
17	17514 That's what happened at that point?
18	You were there by the time?
19	17515 MR. SWAIN: Yes.
20	17516 MR. BATTISTA: Okay. And at that
21	point the recommendation was to proceed with this
22	analysis.
23	17517 Is that correct?
24	17518 MR. SWAIN: PCO directed that an
25	analysis be done.

1	17519 MR. BATTISTA: Okay. And I take it
2	from we see that this is referencing a September
3	29th meeting. Your memo is December '94.
4	17520 I mean, you are referring in your
5	memo
6	MR. SWAIN: Ninety-two.
7	17522 MR. BATTISTA: to that task force
8	that had been created September 29th.
9	MR. SWAIN: Yes.
10	MR. BATTISTA: So one could
11	presume correct me if I'm wrong that the numbers
12	you have here are probably the numbers that came out
13	from that task force?
14	17525 MR. SWAIN: I would believe so.
15	17526 MR. BATTISTA: Okay. Now, in this
16	memo you raise concerns, and if we go to page 4 you
17	outline the major concerns for this proposal.
18	17527 MR. SWAIN: Page 4 of?
19	17528 MR. BATTISTA: Of your memo, I'm
20	sorry. So we are back to
21	17529 MR. SWAIN: The first one.
22	17530 MR. BATTISTA: the first document,
23	yes, I'm sorry. Thank you. And for my colleagues
24	also.
25	So page 4 of your memo to the

1	Minister.
2	On page 4 you outline the major
3	concerns and what we see, the concerns deal with the
4	domestic market, the question of it's far too small so
5	there is no real demand domestically.
6	17533 Company's export market projections
7	appear to be excessively optimistic at that point.
8	MR. SWAIN: Yes.
9	17535 MR. BATTISTA: No comprehensive
10	business plan. This is something that is recurrent.
11	17536 And financial details are sketchy.
12	17537 Those are the major concerns that are
13	raised.
14	17538 MR. SWAIN: Yes.
15	17539 MR. BATTISTA: At this point the
16	quality of the TH495 vehicle is not in issue. Is that
17	correct?
18	17540 MR. SWAIN: Recall that this is
19	written by the Department of Industry, so it looks at
20	the kind of arguments that the Industry Department
21	would look at.
22	DND would write another one. Foreign
23	Affairs would write another one. Each of them would
24	have a different perspective on the proposal.
25	17542 MR. BATTISTA: Okay. So it would not

1	then be inhabitual to not find comments in an Industry	
2	memo concerning matters of the quality of the product	
3	or export issues?	
4	17543 MR. SWAIN: They might come up in a	
5	briefing. If the Minister expressed an interest in	
6	knowing more about this, there might be an oral	
7	briefing in which case the reasoning of the whole	
8	interdepartmental committee might be brought to bear.	
9	They weren't in this note.	
10	17544 MR. BATTISTA: Okay. I will take you	
11	to Tab 10.	
12	So Tab 9 was a December '92 memo.	
13	Tab 10 is a July 27, 1993 memo. It is an e-mail from	
14	Ms Lafrance, Joanne Lafrance, to Bruce Deacon and it	
15	also contains a memorandum prepared by you for the Hon.	
16	Jean Charest, who was then I take it Industry, Science	
17	and Technology Minister?	
18	17546 MR. SWAIN: Yes. I think they were	
19	called Industry and Science Canada at that point,	
20	but the names kept changing.	
21	17547 MR. BATTISTA: Okay. Fine. So this	
22	memo on the first document in Tab 10 requests that	
23	Mr. Charest be briefed basically on the history of	
24	Thyssen, what is Thyssen, what is this all about, and	
25	specifically also on two areas: Grande Anse in Saguenay	

1	and Grosse Kokuna(ph).	
2	Do you recall why that was?	
3	17549 MR. SWAIN: No, I don't, but I could	
4	guess. I could guess that	
5	17550 MR. BATTISTA: Or at least explain to	
6	us what that would be for.	
7	17551 MR. SWAIN: There had been a	
8	suggestion that the plant could be built in one of	
9	those places.	
10	17552 MR. BATTISTA: Okay. And so you were	
11	the one who prepared the memo for the Minister to give	
12	him the background on this?	
13	17553 MR. SWAIN: No, Helmut Zenkl wrote	
14	the memorandum and I signed it.	
15	17554 MR. BATTISTA: Okay. So the same	
16	principle as what Mr. Tellier uses.	
17	17555 MR. SWAIN: Yes.	
18	17556 MR. BATTISTA: Other people would	
19	prepare it for him	
20	17557 MR. SWAIN: Sure.	
21	17558 MR. BATTISTA: So in this case the	
22	document is prepared for you but it is something	
23	obviously you read at the time.	
24	17559 MR. SWAIN: Correct.	
25	17560 MR. BATTISTA: Now, this memo was	

1	prepared because Mr. Charest was scheduled to meet with
2	Mr. Corbeil who was also Minister at the time.
3	17561 That's correct?
4	17562 MR. SWAIN: Yes, correct.
5	17563 MR. BATTISTA: And this is habitual
6	standard procedure. Two Ministers are going to meet.
7	This is a new file. They are not aware of the history
8	of this. They ask their senior bureaucrats to prepare
9	something to feed them and fill them in on this?
10	17564 MR. SWAIN: Yes.
11	17565 MR. BATTISTA: Okay. And that is
12	what the purpose of this memorandum was for?
13	17566 MR. SWAIN: Yes.
14	17567 MR. BATTISTA: Okay. I will take you
15	to page 2, paragraph 2.
16	So you are filling him in on what
17	happened in '92.
18	"In the autumn of 1992 ISTC led
19	an interdepartmental working
20	group which was charged by PCO
21	to provide an assessment of
22	BHI's market projections. The
23	findings of this study did not
24	support the Thyssen projections.
25	The result of the

1		interdepartmental analysis was
2		provided to FORD-Q in October
3		'92. In March '93 officials of
4		the Province of Québec met with
5		Thyssen in Germany. IST
6		officials did not participate on
7		the basis that nothing had
8		changed since the 1992
9		interdepartmental market
10		assessment and that global
11		overcapacity in the production
12		of military vehicles continues.
13		Furthermore, the establishment
14		of a vehicle plant would be in
15		competition with the Diesel
16		Division General Motors in
17		London who built the LAV 25
18		vehicles for export markets."
19	17569	it goes on:
20		"However, subsequent to the
21		Québec provincial officials
22		visit in March '93 the
23		interdepartmental committee was
24		asked to revisit the issue."
25	17570	So what sparked the re-examination of

1	this matter was that the Québec government seemed to
2	now show some interest for this project.
3	17571 Is that a fair assessment?
4	MR. SWAIN: Yes.
5	17573 MR. BATTISTA: So that is why the
6	matter is brought to your attention again?
7	MR. SWAIN: Yes.
8	17575 MR. BATTISTA: I will take you to Tab
9	11.
10	17576 This is another memo and this one is
11	prepared by you for Mr. Charest. There is no date on
12	this except that what we know is that it is prepared
13	for his meeting with people from Thyssen August 26,
14	'93. So presumably it was written a few days before
15	that.
16	17577 MR. SWAIN: Yes.
17	17578 MR. BATTISTA: Is that correct?
18	17579 MR. SWAIN: That would be correct.
19	17580 MR. BATTISTA: And again, this
20	document is prepared by Mr. Zenkl?
21	17581 MR. SWAIN: Yes.
22	17582 MR. BATTISTA: And obviously signed
23	by you?
24	17583 MR. SWAIN: Correct.
25	MR. BATTISTA: Now, the content of

1	this document I will suggest to you is similar to the	
2	document we found at Tab 10, except that this one has	
3	recommendation and I will read it to you:	
4	"I recommend that you listen and	
5	encourage your visitor to	
6	continue to work with ISC	
7	officials in identifying	
8	initiatives which are not	
9	related to the manufacture of	
10	military vehicles and, hence,	
11	minimize disruption in the	
12	industry."	
13	17585 That was your recommendation at that	
14	point?	
15	17586 MR. SWAIN: Yes, sir.	
16	17587 MR. BATTISTA: Can you talk to us	
17	about that or can you elaborate a little more?	
18	17588 MR. SWAIN: Well, at the time the	
19	Government of Canada had a number of industrial subsid	
20	programs, but in general we tried to look for things	
21	which were genuinely new, let's say a new greenfield	
22	proposition or a new product that might be brought to	
23	the country.	
24	17589 On the other hand, we tried not to	
25	subsidize proposals which work to the disadvantage of	

1	existing Canadi	ian manufacturers. This was a case I
2	guess where reg	gional development issues were very
3	important to a	series of ministers through the whole
4	history of this	s and where the cost would probably be
5	borne by a work	force in General Motors Diesel Division
6	in London, Onta	ario.
7	17590	We tried to stay away from those
8	kinds of propos	sitions.
9	17591	MR. BATTISTA: Okay. We see here
10	then you prepar	red a series of talking points for the
11	Minister.	
12	17592	Is it fair to say you have had an
13	opportunity to	sort of review these. Is it fair to say
14	that what you h	have just told us is a little bit in
15	keeping with wh	nat is written here in terms of
16	encouraging the	em to enter into other forms of
17	activities?	
18	17593	MR. SWAIN: Yes.
19	17594	MR. BATTISTA: Discouraging them from
20	being in the m	ilitary field?
21	17595	MR. SWAIN: You will recall that we
22	were in	
23	17596	MR. BATTISTA: Nineteen ninety-three,
24	August 1993.	
25	17597	MR. SWAIN: Yes. We are in an

1	election campaign	or just before it
2	17598	MR. BATTISTA: Yes. Ms Kim Campbell
3	had become Prime N	Minister in June.
4	17599	MR. SWAIN: Yes.
5	17600	MR. BATTISTA: And an election was
6	held sometime in (	October.
7	17601	MR. SWAIN: In October.
8	17602	MR. BATTISTA: Yes.
9	17603	MR. SWAIN: And the humble
10	subjunctive tends	to get used even more than normal in
11	those circumstance	es.
12	17604	MR. BATTISTA: So that is what you
13	get here?	
14	17605	MR. SWAIN: Yes.
15	17606	MR. BATTISTA: Okay. But simply
16	so just for the re	ecord, basically what the talking
17	points refer to is	s recognizing that Thyssen has
18	something to offer	r, applauding the company's efforts to
19	want to bring indu	ustry here, but discourage them from
20	military activity	and try to sort of direct them to
21	other areas.	
22	17607	Is that fair?
23	17608	MR. SWAIN: That's correct.
24	17609	MR. BATTISTA: Okay. Tab 12. This
25	is a memo to anoth	her minister now. So you were writing

1	memos to Mr. Wilson and you were writing memos to
2	Mr. Charest, and now you are writing memos to
3	Mr. Manley. Right?
4	17610 MR. SWAIN: That's correct.
5	17611 MR. BATTISTA: This one is dated
6	December 15, 1993, so he would have assumed his new
7	functions just a little over a month before this.
8	17612 MR. SWAIN: That's correct.
9	17613 MR. BATTISTA: I will take you to
10	page 3 or 4. What you have here at the bottom of page
11	3 and four of this memo is sort of analysis of the
12	current company proposal for the Minister. So I will
13	read it with you:
14	"In August and September '93 the
15	company once again approached
16	the government with a proposal
17	to establish a facility to
18	manufacture tracked light
19	military vehicles in East
20	Montréal or at some other
21	location in Canada acceptable to
22	the government. Proposal
23	elements are: that DND test and
24	evaluate two existing TH495
25	tracked vehicle prototypes in

1		Canada; design, develop and
2		build a prototype, one variant
3		of a family of eight models in
4		an existing facility in Canada;
5		see if government's assistance
6		is provided and markets are
7		encouraging to commence
8		production of the family of
9		TH495 vehicles in Canada for
10		export markets"
11	17614	You refer then:
12		"In early September '93
13		government officials were
14		instructed to reopen the file on
15		the following basis: DND
16		officials would commence
17		negotiations on the potential
18		service contract with the
19		company for a test and
20		evaluation program for two
21		prototype vehicles provided that
22		it was on a full cost recovery
23		basis; discussions were
24		initiated but subsequently
25		suspended pending direction from

1		the new government."
2	17615	So that was the election period you
3	were talking	about:
4		"Industry Canada would lead an
5		interdepartmental team to
6		examine the company's most
7		recent proposal with an initial
8		focus on the market aspects."
9	17616	That's correct?
10	17617	MR. SWAIN: That's correct.
11	17618	MR. BATTISTA: When we talk about the
12	interdepartm	ental team, that's the one that was created
13	after the Qu	ébec government in March of '93 indicated a
14	renewed inte	rest in this matter?
15	17619	MR. SWAIN: It would be the same
16	group of pec	ple.
17	17620	MR. BATTISTA: Okay. Now, on page 5
18	we read your	proposed position and there is a
19	handwritten	note that we will come to.
20	17621	So your proposed position to the
21	Minister is	we recommend that you be noncommittal.
22	That's corre	ct?
23	17622	So we are adopting the language that
24	was adopted	with the previous Minister as well?
25	17623	MR. SWAIN: Yes.

1	MR. BATTISTA: And you raise the
2	concern of the policy not to use public funds to create
3	a competitor. The market has difficulty sustaining
4	one, and it would be difficult to sustain two; and that
5	Thyssen should be encouraged to examine other
6	prospects. Right?
7	MR. SWAIN: Yes.
8	17626 MR. BATTISTA: Now, you have a
9	handwritten note and I will read it to you. I assume
10	this is your handwritten note?
11	17627 MR. SWAIN: Yes, it is.
12	MR. BATTISTA:
13	"Thyssen's persistence in this
14	folly has been encouraged by far
15	too many Ministers each of whom
16	was willing to subsidize
17	production in some desperate
18	place at the expense of London.
19	The Forces do not need their
20	hardware and Canada hardly needs
21	a second exporter."
22	17629 Can you explain the purpose of that
23	handwritten note?
24	17630 MR. SWAIN: My feeling at the time
25	was that the note was a little bit anodyne and the

proposed position perhaps mild. I was encouraging the 1 Minister to in effect shut this down. 2 3 17631 MR. BATTISTA: Okay. So what you are telling us is the note here that is signed by you was 4 5 prepared by someone for you? 6 17632 MR. SWAIN: Yes. 17633 MR. BATTISTA: And you didn't find 7 8 the language strong enough from your perspective? 17634 MR. SWAIN: Rather than sending it all back downstairs and having it redrafted, and so on 10 11 and so forth, I just added a personal note. 12 17635 MR. BATTISTA: Okay. And you expressed your personal view on the matter in this 13 14 manner? 17636 MR. SWAIN: I did. 15 16 17637 MR. BATTISTA: Okay. Tab 13. This is a document that is dated 18 December 1993. 17 18 17638 MR. SWAIN: Yes. 19 17639 MR. BATTISTA: So it is just a few 20 days after the one we just saw, the memo you had 21 prepared. 22 17640 MR. SWAIN: Yes. 23 17641 MR. BATTISTA: And this concerns a Thyssen meeting with the minister, and it is a memo to 24

you from Mr. Bannigan. Mr. Bannigan was who at the

25

1	time?	
2	17642	MR. SWAIN: Was which?
3	17643	MR. BATTISTA: What was Mr.
4	Bannigan'	s position at the time?
5	17644	MR. SWAIN: He was the assistant
6	deputy mi	nister for the industry sector of the
7	departmen	t.
8	17645	MR. BATTISTA: And in this memo I
9	would dir	ect your attention to paragraph 2:
LO		"Company explained attempts to
L1		strike alliance with DDGM failed
L2		because of insistence of both
L3		parties to maintain control.
L4		Thyssen has abandoned talks with
L5		DDGM"
L6	Diesel	Division, General Motors:
L7		"and has returned to proposal
L8		of Greenfield plant, which could
L9		be located wherever government
20		wishes, again appealing to
21		regional development theme.
22		Motivation is Canadian
23		endorsement by way of DND
24		testing and IC funding to help
25		in evnort markets as Manle Leaf

1	sells better than Iron Cross."
2	17646 What this is referring to is,
3	notwithstanding Thyssen's approaches to the government
4	to get a project going, they had been encouraged, also,
5	to try and do something with General Motors, Diesel
6	Division, and maybe work up some kind of joint venture.
7	17647 Is that a
8	17648 MR. SWAIN: Yes.
9	17649 MR. BATTISTA: And those talks
10	failed, and you had been informed of that.
11	17650 MR. SWAIN: Fairly quickly, I think.
12	17651 MR. BATTISTA: They didn't have much
13	life, as far as you know.
14	17652 MR. SWAIN: I think that GM thought
15	that it was the established market leader in Canada and
16	didn't see an advantage in partnering with Bear Head or
17	Thyssen.
18	17653 MR. BATTISTA: This memo refers to a
19	meeting with the minister. Correct?
20	MR. SWAIN: Yes.
21	17655 MR. BATTISTA: This was a meeting
22	that took place on December 17th, as I see in paragraph
23	1?
24	17656 MR. SWAIN: Yes.
25	17657 MR. BATTISTA: And, obviously, this

1	memo talks abou	at the contents of that meeting.
2	Correct?	
3	17658	MR. SWAIN: Yes.
4	17659	MR. BATTISTA: Now, your memo was
5	dated December	15th, and this meeting occurred on the
6	17th. What is	the relationship with that?
7	17660	You sent a memo to the minister on
8	the 15th making	g rather strong recommendations. The
9	minister meets	with Thyssen officials on the 17th.
10	17661	MR. SWAIN: Apparently he met only
11	with Marc Lalor	nde, according to the handwritten
12	business here.	That would be entirely normal, in the
13	sense that Mr.	Lalonde was an elder of the party, a
14	mentor and sen	ior person, I suppose, for Mr. Manley; of
15	course he would	d meet him.
16	17662	MR. BATTISTA: And what was the
17	feedback that	you got in terms of your memo to the
18	minister, and t	the discussions that ensued afterwards,
19	and the meeting	gs that took place?
20	17663	MR. SWAIN: I can't remember the
21	specific feedba	ack, but I do know that the minister
22	understood the	file and our concerns. I spoke to him
23	about it person	nally.
24	17664	MR. BATTISTA: Did you
25	17665	COMMISSIONER OLIPHANT: I'm sorry,

Mr. Battista, just before you go on, I have a couple of 1 things that I want to catch so I don't lose them. 2 3 17666 Ottawa lives in a world of acronyms, Mr. Swain. 17667 5 MR. SWAIN: Yes, sir. 6 17668 COMMISSIONER OLIPHANT: Help me out 7 here. In the last paragraph of that memo, what is DIPP? 17669 MR. SWAIN: That was the Defence Industry Productivity Program. 10 11 17670 COMMISSIONER OLIPHANT: Okay. And at 12 the very bottom of the handwritten, or printed note, 13 there is a reference to Mr. Collenette --14 17671 MR. SWAIN: Yes. COMMISSIONER OLIPHANT: -- DDIR. 15 17672 16 17673 Do you know what that is? MR. SWAIN: It is --17 17674 18 17675 No, I don't. 19 17676 COMMISSIONER OLIPHANT: This isn't a 20 test. --- Laughter / Rires 21 22 17677 MR. SWAIN: It's a Defence Department 23 acronym, so we wouldn't know about it in industry. 17678 COMMISSIONER OLIPHANT: What do you 24 25 take from that note, "Collenette did not prepare

1	briefing"?	
2	17679	Do you know what that means?
3	17680	MR. SWAIN: I would guess that an
4	official or an	office in DND called DDIR did not
5	prepare a brief	ing.
6	17681	That's kind of how I would read that,
7	but it is ambig	uous.
8	17682	COMMISSIONER OLIPHANT: I see. Okay,
9	thank you.	
10	17683	Sorry, Mr. Battista. Go ahead,
11	please.	
12	17684	MR. BATTISTA: No, thank you for
13	that.	
14	17685	You were just about to say that you
15	had met Ministe	r Manley about this.
16	17686	MR. SWAIN: Yes.
17	17687	MR. BATTISTA: What was the sense of
18	the discussion?	
19	17688	MR. SWAIN: I talked to him in less
20	varnished terms	than are written down. He certainly
21	understood the	history of the file.
22	17689	MR. BATTISTA: And what position did
23	he have at that	point? Did he express a position to
24	you?	
25	17690	MR. SWAIN: He was skeptical about

1	the proposition.
2	MR. BATTISTA: Did he go any further
3	than that?
4	17692 MR. SWAIN: Oh, I can't recall at
5	this point.
6	17693 MR. BATTISTA: And with Mr. Charest
7	or with Mr. Wilson those were other ministers you
8	worked with and other ministers you sent memos to.
9	MR. SWAIN: Yes.
10	17695 MR. BATTISTA: What were the
11	discussions with them?
12	17696 MR. SWAIN: I never saw Mr. Charest
13	during the time of his
14	17697 MR. BATTISTA: Tenure?
15	17698 MR. SWAIN: incumbency. He was
16	busy running an election. I saw his political staff
17	from time to time and talked to them on the phone.
18	17699 With Mr. Wilson, I can't recall a
19	specific conversation with him about this, but I am
20	sure there must have been one.
21	17700 MR. BATTISTA: Is it fair to say that
22	when you did speak to Mr. Wilson you would have
23	conveyed to him your concerns, as you expressed them in
24	your memos
25	MR. SWAIN: Oh, certainly.

1	17702 MR. BATTISTA: and without the
2	varnish, as you say?
3	17703 MR. SWAIN: Yes, and he was also
4	aware of the proposal from his time in Finance. You
5	will recall that Finance officials were participating
6	in some of these reviews and so on.
7	MR. BATTISTA: So he was not new to
8	this proposal
9	17705 MR. SWAIN: Oh, he was not new
10	17706 MR. BATTISTA: We say "to this
11	proposal"; he was not new to the Bear Head Industry's
12	project, if we can call it that
13	17707 MR. SWAIN: That's correct.
14	17708 MR. BATTISTA: because there had
15	been several proposals over the years.
16	17709 MR. SWAIN: That's correct, yeah.
17	17710 MR. BATTISTA: So he was involved in
18	initial proposals when he was at Finance?
19	17711 MR. SWAIN: He would have been
20	briefed in a routine way by his officials on this. I
21	doubt that it took very much of his attention.
22	17712 MR. BATTISTA: Okay. Very good.
23	17713 I will take you now to Tab 15. Tab
24	15 is what appears to be an e-mail from Mr. Deacon to
25	Mr. Krajewski, and the subject is: "Thyssen -

1	Ouellet".
2	17714 Ouellet was, at the time, Minister
3	responsible for La Francophonie and Secretary of State
4	for External Affairs. Correct?
5	17715 MR. SWAIN: Yes.
6	17716 This is a memorandum from Diana
7	Dernford(0h), which is attached to or forwarded from
8	Bruce Deacon to Dick Krajewski.
9	17717 MR. BATTISTA: I'm sorry, you are at
10	Tab 15?
11	17718 MR. SWAIN: On the bottom half of the
12	page it says "From: Dernford, Diana J."
13	17719 MR. BATTISTA: Yes, you're right.
14	Thank you.
15	17720 And you were cc'd on the initial
16	e-mail transmission.
17	17721 MR. SWAIN: Yes.
18	17722 MR. BATTISTA: And then it was
19	forwarded to Mr. Krajewski. Correct?
20	17723 MR. SWAIN: Yeah. It was addressed
21	to Deacon, and Deacon turned to his staff officer and
22	said
23	Well, it might explain why Bruce
24	asked for a business case analysis.
25	17725 MR. BATTISTA: Okay. And what we see

1	here in this memo is that Minister Ouellet still plans
2	to support going ahead with the Thyssen project.
3	"His support is based on the
4	projected 500 jobs to be created
5	in the Montreal area, and is
6	premised on export market sales
7	potential. He recognizes low
8	domestic sales potential. He
9	will probably sign a revised
10	version of the letter tonight."
11	Now, this was sent on the 20th of
12	September 1994.
13	17727 MR. SWAIN: Yes.
14	17728 MR. BATTISTA: Approximately nine
15	months after your previous memo to Minister Manley.
16	17729 What is he referring to when he
17	refers to, "He will probably sign a revised version of
18	the letter tonight"?
19	17730 MR. SWAIN: I presume that that was
20	what was referred to earlier as the UIP.
21	17731 MR. BATTISTA: A Memorandum of
22	Understanding, an MOU?
23	17732 MR. SWAIN: Yes, the memorandum that
24	was signed by ministers of the previous government.
25	17733 MR. BATTISTA: The previous

government had signed, in 1988, an Understanding in 1 Principle, and then there were talks about getting a 2 3 Memorandum of Understanding. 17734 MR. SWAIN: Yes. 4 MR. BATTISTA: You would understand 5 17735 6 this to mean that the minister was prepared to go ahead with this? 7 8 17736 MR. SWAIN: Yes. 17737 MR. BATTISTA: And would it have been under his responsibility? 10 11 17738 MR. SWAIN: I can't remember what Mr. 12 Ouellet was minister of at the time. 13 17739 MR. BATTISTA: I will suggest to you that he was Secretary of State for External Affairs and 14 Minister responsible for La Francophonie between `93 15 and `95. 16 Would it be as External Affairs? 17 17740 18 17741 MR. SWAIN: External Affairs would 19 have no authority to make a binding commitment. 20 most he could have done would be to produce some sort of letter of comfort, along the lines perhaps of the 21 22 `88 letter. MR. BATTISTA: Would it be fair to 23 17742 say that it could be something that would show, sort 24 25 of, political support for this idea?

1	17743 MR. SWAIN: This is speculation on my
2	part, but I would imagine so.
3	MR. BATTISTA: Okay. You were cc'd
4	on this, obviously, because your department was
5	involved in these matters.
6	17745 Is that correct?
7	17746 MR. SWAIN: Yes. We were the owners
8	of the file after the PCO decision.
9	17747 MR. BATTISTA: Okay. When Louise is
10	saying to Dick, "It might explain why Bruce asked for
11	business case analysis," what would that refer to?
12	17748 MR. SWAIN: It's hard to say, but I
13	would imagine that Deacon, as the first addressee on
14	this, looked at it and said, "Gosh," and said to
15	Louise, who might be, I don't know, his secretary or a
16	officer in the section, "we had better update the
17	business case and see where we are on this one."
18	17749 MR. BATTISTA: So is it fair to say
19	that it's a situation where there appears to be
20	political support from the ministerial level, and the
21	bureaucrats are saying, "We had better get together th
22	economics and submit this to the ministers, because
23	they may be going ahead with something here"?
24	17750 Is that a fair assessment?
25	17751 MR. SWAIN: Yes, that's fair.

1	MR. BATTISTA: Okay.	I am going to
2	take you to Tab 16. This is a letter	that you are
3	addressing to Mr. Fowler, November 17th	h, `94. I would
4	direct your attention to paragraph 2:	
5	"In this regard,	it is important
6	that Industry Ca	nada become more
7	involved in the	major
8	procurements whi	ch your people
9	are now working	on: the
10	armoured personn	nel carrier, the
11	helicopter repla	cement, the
12	military space p	project, and the
13	possible submari	ne replacement
14	program. In all	cases, they are
15	issues of mutual	interest and
16	political sensit	civity."
17	7 17753 Could you, maybe, ela	aborate on that,
18	what the sense of this was and what the	e purpose of this
19	letter was?	
20	MR. SWAIN: I think i	t was written
21	because my officials were beginning to	feel a bit left
22	out of the loop as DND went through its	s Defence Policy
23	review.	
24	MR. BATTISTA: Just f	for the record,
25	we know that on December 1st the White	Paper was

1	published the Defence White Paper of December	1st,
2	1994.	
3	17756 MR. SWAIN: Yeah.	
4	17757 MR. BATTISTA: I would assume t	hat
5	the White Paper was in the works at that point.	
6	17758 MR. SWAIN: Oh, yes.	
7	17759 MR. BATTISTA: And you are indi	cating
8	here that your concern is that the Defence Depart	tment
9	is, maybe, going ahead with projects, and you are	e not
LO	being fully informed or apprised of what is happe	ening.
L1	17760 MR. SWAIN: That's correct.	
L2	17761 MR. BATTISTA: Were you referri	ng to
L3	anything specific, because you were talking about	t the
L4	armoured personnel carrier? Would that involve	the TH
L5	495, for example?	
L6	17762 MR. SWAIN: I am guessing at th	is
L7	point, but if I remember, the multi-role vehicle	had
L8	been put aside in the work that led up to the Wh	ite
L9	Paper, and their established their newly established	olished
20	priorities included an APC, helicopters, and so	on and
21	so forth.	
22	17763 An armoured personnel carrier w	as not
23	the same thing as the TH 495, I gather.	
24	17764 MR. BATTISTA: Okay. Your	

understanding was that the TH 495 was not an armoured

25

1	personnel carrier?
2	17765 MR. SWAIN: I should be careful about
3	that. It was said to be capable of a number of
4	different roles, but it was also about three times as
5	expensive as the one that the military wanted to buy.
6	17766 And it was still, at that point I
7	think, at that point, it was still pretty much a paper
8	project. There may have been some prototypes produced
9	I am not sure.
10	17767 MR. BATTISTA: At that time, were you
11	aware of discussions with the ministers concerning the
12	armoured personnel carrier and projects relating to th
13	Thyssen Bear Head proposal, other than what we have
14	seen with Mr. Ouellet?
15	17768 MR. SWAIN: No, I don't recall
16	anything.
17	17769 I don't recall.
18	17770 MR. BATTISTA: I am now going to
19	direct you to Tab 17. These are documents that you di
20	not create, but that refer to you in some sense.
21	The first one is a memo from Mr.
22	Alford to Mr. Lalonde, relaying discussions that he ha
23	had with someone who has had a discussion with you.
24	17772 I would refer you to the second page,
25	which is a memo from Mr. Dacey to Greg Alford of

1	February 1st, `95. I will read it to you and I will
2	ask you for your comments.
3	"Subsequent to our conversation,
4	I have met with Dr. Harry Swain,
5	the Deputy Minister of Industry,
6	and raised the Thyssen issues
7	with him. Swain was moderately
8	aware and informed about the
9	file. For example, he knew that
10	GM's order book was full until
11	the end of `99, and he was
12	surprised that IC's assessment
13	of Thyssen's market review
14	hadn't been released to you yet.
15	He undertook to check on that.
16	Further, he noted that the
17	letter Manley had sent to other
18	ministers had suggested that the
19	Thyssen market assessment was
20	optimistic, but that a
21	significant market did exist,
22	and Thyssen could reasonably
23	expect to be successful in it.
24	Swain's general demeanour on
25	this file was favourable and,

1	when pressed, he said he would
2	meet with senior Thyssen
3	officials when it was
4	appropriate and necessary.
5	Finally, he agreed that, given
6	the speed that events were
7	moving on procurements,
8	Thyssen's best bet was to find a
9	Quebec champion."
LO	17773 Can you comment on that?
L1	17774 MR. SWAIN: Jamie Dacey is a former
L2	political assistant that I have known now for about 33
L3	years, I guess. He was the executive assistant to
L4	Alistair Gillespie in EMR when I worked there. He is a
L5	lobbyist by trade, and he is, in this memo and the
L6	material that follows it, seeking a commission to do
L7	some work.
L8	17775 His description of what I knew and
L9	thought, and so on and so forth, doesn't appear
20	entirely according to my recollection, but knowing that
21	he was a lobbyist interested in that kind of business,
22	I would not have been very forthcoming with him. I
23	wouldn't have told him much about what the department
24	was doing that wasn't already public.
2.5	17776 MR. BATTISTA: Is it fair to say that

1	when he refers to the fact that you appeared to be
2	moderately aware and informed, that would be what you
3	are saying in terms of you would not necessarily
4	share with him everything you knew or thought about the
5	matter.
6	17777 Is that correct?
7	17778 MR. SWAIN: Correct.
8	17779 MR. BATTISTA: In this he refers to
9	the fact that Mr. Manley had suggested that there may
10	be a significant market for this product, the TH 495
11	vehicle, as a peacekeeping you know, I am referring
12	to that as a peacekeeping vehicle for export
13	markets.
14	17780 Is that, to your recollection,
15	something that occurred or could have occurred?
16	17781 MR. SWAIN: It could have occurred,
17	but I don't recall any such letter.
18	17782 MR. BATTISTA: And you don't recall
19	sharing that with Mr. Dacey?
20	17783 MR. SWAIN: Certainly not.
21	17784 COMMISSIONER OLIPHANT: Is this a
22	case, Mr. Swain, in your view, of a lobbyist
23	name-dropping to impress a potential client?
24	17785 MR. SWAIN: Yes.
25	17786 MR. BATTISTA: Just to follow up on

1	what the Commissioner said, was this, maybe, a sense	
2	of, from his side, reading more into what you were	
3	telling him than what you were actually telling him?	
4	17787 MR. SWAIN: I would think so, and I	-
5	think that Mr. Dacey is also trying to demonstrate the	hat
6	he has a personal relationship with one of the player	rs
7	in the game.	
8	17788 MR. BATTISTA: From an objective	
9	point of view, if we come back to February 1995, at	
10	that time was there an assessment that, in fact, the	re
11	was a potential market for the TH 495 vehicle, at the	at
12	point?	
13	17789 This is after the White Paper has	
14	been released, when the White Paper indicates that a	
15	personnel carrier is going to be something that the	
16	Defence forces will be looking to.	
17	17790 We have seen with other witnesses	
18	here that that document for the people lobbying on	
19	behalf of Thyssen seemed to be important for them.	Was
20	it your recollection that, at that point, with market	t
21	studies that were being produced by Thyssen, and	
22	internal studies that had been conducted by governmen	nt
23	officials, that there was a potential market at that	
24	time?	
25	17791 MR. SWAIN: The TH 495 was assessed	i

1	]	by the military people as a potentially useful,
2	7	well-designed piece of equipment. We have seen that in
3	f	those earlier documents.
4	17792	We didn't, in the Industry
5	]	Department, have an independent view of that, we just
6	f	took the military's word for it. Our concern was with
7	ī	market analysis.
8	17793	Our view, which really hadn't changed
9	,	very much over the years, was that a number of the
10	(	countries to which these might be exported would not
11	:	find favour with the government, and that, in
12	]	particular, exports to the United States would be hard
13	f	to come by because of the strong "buy America"
14	]	protectionist approach that their military tends to
15	1	take.
16	17794	I can't recall, at this point, having
17	:	seen a market analysis in 1995, but aside from the fact
18	†	that the revolution in Eastern Europe had taken place,
19	]	not much had happened to change our view. We were not,
20	ć	at that stage, maybe yet, interested in exporting
21	ī	military equipment to the former socialist economies of
22	]	Eastern Europe.
23	17795	MR. BATTISTA: I just want to
24	(	double-check something.
25		Pause

1	17796 MR. BATTISTA: Just, Mr. Swain, a
2	point of clarification. When you said that the PCO had
3	sort of made you owners of the file, I take it that
4	that was after the 1993 proposal to reactivate the
5	17797 MR. SWAIN: Yes, when they
6	commanded
7	17798 MR. BATTISTA: An interdepartmental
8	task force?
9	17799 MR. SWAIN: Right, and it was an
10	occasion where I thought I was bested in the
11	bureaucratic wars by Robert Fowler, whom I am very
12	sorry is not here to talk to you today.
13	17800 MR. BATTISTA: Okay. I thank you for
14	that, sir.
15	Those are my questions, Commissioner.
16	17802 COMMISSIONER OLIPHANT: All right.
17	Thank you very much.
18	17803 Mr. Grondin?
19	17804 MR. GRONDIN: Yes, this time I would
20	have a few questions.
21	17805 COMMISSIONER OLIPHANT: Mr. Grondin
22	represents Mr. Mulroney.
23	By the way, I'm sorry, are you
24	prepared to go on, or would you like a break?
25	17807 MR. SWAIN: I'm fine.

1	EXAMINATION: HARRY SWAIN BY MR. GRONDIN /
2	INTERROGATOIRE: HARRY SWAIN PAR Me GRONDIN
3	17808 MR. GRONDIN: Mr. Registrar, I will
4	need P-18 for the witness. I will be referring to
5	documents in support of Mr. Greg Alford's testimony.
6	Some people might think that I am
7	trying to recycle yesterday's questions, but they are
8	new questions.
9	17810 COMMISSIONER OLIPHANT: You just ask
10	the questions that you feel need to be asked.
11	17811 Maybe your parents are watching again
12	today.
13	Laughter / Rires
14	17812 MR. GRONDIN: I will certainly find
15	out today if they are.
16	Good morning, Mr. Swain.
17	MR. SWAIN: Good morning.
18	17815 MR. GRONDIN: First, I would draw
19	your attention to Tab 12 of your binder, the one that
20	was prepared for your testimony, please. It is your
21	memorandum of December 15, 1993 to the Hon. John
22	Manley, and I would ask you to go to page 4 of this
23	memorandum, or page 5 of 6, depending on where you
24	look.
25	17816 MR. SWAIN: Yes.

1	17817 MR. GRONDIN: My colleague, Mr.	
2	Battista, quoted the first section of page 4, but if	<del>-</del>
3	you go on to subparagraph (ii), it starts by saying	;
4	"Drafts of the company's mark	et
5	projections, as well as the	
6	underlining assumptions and	
7	supporting data, have since b	een
8	received by Industry Canada.	
9	Initial indications, yet to b	е
LO	verified, are that future	
L1	international markets for the	TH
L2	495 family of vehicles may	
L3	exist. However, the magnitud	е
L4	and timing of the market	
L5	demands, its exploitability b	у а
L6	new Canadian manufacturer,	
L7	whether a company will receiv	е
L8	export permits, and whether t	he
L9	proposed project can be craft	ed
20	to be of net benefit to Canad	a
21	remains to be determined."	
22	17818 You were saying that in the	
23	memorandum you signed on December 15, 1993, which wa	ıs
24	addressed to Mr. Manley. Right?	
25	17819 MR. SWAIN: Yes.	

1	17820	MR. GRONDIN: The market assessment
2	still had t	to be verified as to whether or not there
3	were, in fa	act, international markets you used the
4	plural here	e for the TH 495, and it was raising the
5	possibility	y that such a market may exist.
6	17821	MR. SWAIN: May exist.
7	17822	MR. GRONDIN: May exist. Hence the
8	verificatio	ons. Right?
9	17823	MR. SWAIN: Yes.
10	17824	MR. GRONDIN: Now I would like to
11	draw your a	attention to Tab 20 of Mr. Alford's binder.
12	This is a	letter from Mr. Greg Alford, who testified
13	yesterday,	Senior Vice-President of Bear Head
14	Industries	, to Mr. Dick Krajewski of Industry.
15	17825	Is that correct?
16	17826	MR. SWAIN: Yes.
17	17827	MR. GRONDIN: The letter is dated
18	December 1	1, 1993, and it says:
19		"Dear Mr. Krajewski:
20		The accompanying document is a
21		market analysis for the TH 495
22		Multi Purpose Base Armoured
23		Vehicle (MBAV). Methodology of
24		this market analysis is
25		consistent with that which was

1	proposed from Industry Canada,
2	November 1993, as per attached."
3	So, in fact, the verifications that
4	had to be made were being made at that time, as to
5	whether or not there existed a viable international
6	market for the TH 495. Correct?
7	17829 And, in the process of verifying that
8	very fact, Mr. Alford was sending BHI's forecast or
9	market analysis to the attention of Mr. Krajewski.
LO	Correct?
L1	MR. SWAIN: Apparently.
L2	17831 MR. GRONDIN: I now draw your
L3	attention to Tab 30 of Mr. Alford's documents. Again
L4	we see and I will spare you the details, but there
L5	have been several meetings between Industry Canada
L6	representatives and Bear Head representatives, as shown
L7	by various documents, to discuss these forecasts, but I
L8	want to draw your attention to this one.
L9	17832 This is a summary of a meeting that
20	was held between Thyssen representatives and Industry
21	Canada representatives on October 11, 1994. You will
22	see that in attendance for Industry Canada were Mr.
23	Bruce Deacon, who you mentioned this morning, Dick
24	Krajewski, who received the letter we just talked
25	about, and Mr. Baj Hafez; and for Thyssen, Greg Alford

1	and Ia:	n Reid were present.
2	17833	I would draw your attention to the
3	headin	g "General", under which it states the purpose of
4	the me	eting, and it says:
5		"This meeting was scheduled as a
6		direct follow-up to the meeting
7		held in Ottawa on September 20,
8		1994, which was attended by Mr.
9		Massmann. A specific aim was to
10		reach agreement or accommodation
11		on the market projections based
12		on Company and IC analysis."
13	17834	So in September and October `94,
14	repres	entatives of Industry Canada and Bear Head
15	Indust	ries were meeting to try to come to an agreement
16	as to	what was a reasonable assessment of the
17	intern	ational market available for the TH 495.
18	Correc	t?
19	17835	MR. SWAIN: Yes.
20	17836	MR. GRONDIN: If you turn to page 2
21	of the	same memorandum, still at Tab 30, I now draw
22	your a	ttention to the last full paragraph on page 2.
23	17837	First, I will go to the first
24	paragr	aph under the heading "Market Data". It says:
25		"After a comparison of the

1		Company and IC projections (as
2		summarized on the IC charts
3		titled Scenario 1 and 2) and an
4		explanation of the significant
5		areas of contention, Mr. Deacon
6		made the following observation:
7		- based on the preceding
8		logic, it was not correct
9		for IC to project a zero
10		market share in the
11		"unspecified non-NATO"
12		portion of the summary
13		(line"
14	17838	Then, if I go to the last full
15	paragra	ph on the page, it says and this is a summary
16	of the	discussions of that day:
17		"- It appeared that there was a
18		close similarity in the
19		gross market figures on
20		serials 1-3."
21	17839	We had previously seen that there
22	were fo	our segments with that market analysis, specified
23	NATO, u	nspecified NATO and the same for non-NATO
24	countri	es.
25	17840	And it says:

1	"We should therefore re-examine
2	serial four to reach a level of
3	common agreement. The company
4	agreed to re-examine their
5	estimate in this area and meet
6	with the government as soon as
7	possible."
8	17841 If you go to the next page, page 3 in
9	the middle of the page, beginning with:
10	"After further discussion Mr.
11	Deacon proposed future actions
12	as follows:
13	(a) BHI should re-examine or
14	resubstantiate the serial four
15	unspecified non-NATO gross
16	market of 18,500 units."
17	So in other words, still in October
18	'94, representatives of Industry Canada were telling
19	BHI to work or redo their homework, if you will, on
20	that serial four, that segment four unspecified
21	non-NATO, and again it was in the process of verifying
22	whether there was an international market, a viable one
23	for TH495.
24	17843 Is that correct? Would you agree
25	with that?

1	MR. SWAIN: I suppose, yes.
2	17845 MR. GRONDIN: Because that first memo
3	that we referred to that you had sent in December '93
4	to Mr. Manley obviously was not shared with BHI's
5	representatives. Correct?
6	17846 It was an internal memorandum.
7	Right?
8	17847 MR. SWAIN: Clearly.
9	17848 MR. GRONDIN: I now bring your
10	attention to Tab 50.
11	17849 MR. SWAIN: If I may just make one
12	point?
13	17850 MR. GRONDIN: Sure.
14	17851 MR. SWAIN: Mr. Deacon is a senior
15	civil servant of high quality. He was the Director
16	General of the sector branch that dealt with defence
17	and so on and so forth. It was his job to find
18	opportunities in that industry. He was
19	institutionally, if you will, kind of a proponent.
20	17852 MR. GRONDIN: I understand. I see.
21	17853 MR. SWAIN: Thank you.
22	17854 MR. GRONDIN: But he was a
23	representative of Industry Canada
24	17855 MR. SWAIN: Absolutely.
25	17856 MR. GRONDIN: and in that role he

1	was
2	17857 MR. SWAIN: Absolutely he was.
3	17858 MR. GRONDIN: working with BHI's
4	representatives and trying to come to an agreement as
5	to what would be
6	17859 MR. SWAIN: And in the context of the
7	request from the Privy Council Office that we forwarded
8	to him.
9	17860 MR. GRONDIN: I understand.
10	17861 MR. SWAIN: Yes.
11	17862 MR. GRONDIN: You have already
12	testified to that effect.
13	So Tab 50, it is a fax from
14	Mr. Alford to Mr. Lalonde, dated April 10, 1995, but
15	it's not that fax that I'm interested in but rather the
16	attachment.
17	17864 Mr. Alford in fact was informing
18	Mr. Lalonde of the position that had the official
19	position that had finally been taken by Industry Canada
20	regarding the market assessment and the discussions
21	with Bear Head regarding the international market.
22	17865 And you see there is a letter dated
23	April 7, 1995 for Mr. Leacock to Mr. Jürgen Massmann,
24	the President of Thyssen BHI.
25	17866 And that says:

1		"Dear Mr. Massmann,
2		Please find attached the tracked
3		LAV market forecast summary
4		tables and graphs which compare
5		your forecasts"
6	17867	Meaning those of the company.
7		" with those of the
8		government. The results are
9		based on information gathered in
LO		the first quarter of 1994 and
L1		assumptions made at that time.
L2		You will appreciate that markets
L3		are dynamic and consequently
L4		market forecasts have a limited
L5		time span ."
L6	17868	If you look at the attachments, you
L 7	see that you	have the BHI forecast and
L8	17869	MR. SWAIN: They diverge somewhat.
L9	17870	MR. GRONDIN: Yes. And I'm not my
20	point is not	about a diversion, but isn't it correct
21	that it was	on April 7, 1995 that the official position
22	taken by Indi	ustry Canada, which I understand was
23	leading that	multi-departmental force that had been
24	created for	the BHI project gave the company its
25	official pos	ition as to its position on the market

1	forecast?
2	17871 MR. SWAIN: Yes.
3	17872 MR. GRONDIN: I will have no further
4	questions. Thank you, Mr. Swain.
5	17873 COMMISSIONER OLIPHANT: Counsel, I'm
6	not sure in what order you have agreed to go. I'm just
7	going to go down the line.
8	17874 Mr. Vickery, do you have questions
9	for Mr. Swain?
10	17875 MR. VICKERY: Commissioner, since we
11	act for Mr. Swain in his personal capacity, I would ask
12	that we be permitted to reserve that decision until the
13	others have examined.
14	17876 COMMISSIONER OLIPHANT: All right.
15	That's fair enough.
16	17877 Mr. Houston, any questions, sir?
17	17878 MR. HOUSTON: Yes, I do, sir.
18	17879 COMMISSIONER OLIPHANT: Mr. Auger,
19	are you going to have questions for Mr. Swain?
20	17880 MR. AUGER: Little or none,
21	Commissioner.
22	17881 COMMISSIONER OLIPHANT: All right.
23	17882 How long do you expect to be,
24	Mr. Houston?
25	17883 MR. HOUSTON: I would think under 10

1	minutes, sir.
2	17884 COMMISSIONER OLIPHANT: All right.
3	Why don't we proceed with your questions and then we
4	will take the morning break.
5	17885 MR. HOUSTON: Fine, sir.
6	17886 COMMISSIONER OLIPHANT: Thank you.
7	17887 Mr. Houston represents Mr. Doucet,
8	Fred Doucet, Mr. Swain.
9	EXAMINATION: HARRY SWAIN BY MR. HOUSTON /
10	INTERROGATOIRE : HARRY SWAIN PAR Me HOUSTON
11	17888 MR. HOUSTON: Mr. Swain, you know
12	Fred Doucet?
13	17889 MR. SWAIN: Yes, sir.
14	17890 MR. HOUSTON: You have known him for
15	many years?
16	17891 MR. SWAIN: Since he since the
17	election of 1984, I guess.
18	17892 MR. HOUSTON: Do you know his brother
19	Gerald?
20	17893 MR. SWAIN: I have met him.
21	17894 MR. HOUSTON: I'm sorry, sir?
22	17895 MR. SWAIN: I have met him.
23	17896 MR. HOUSTON: And under what
24	circumstances did you meet him?
25	17897 MR. SWAIN: I can't recall now, but

he was a personality around town. One would run into 1 him on occasion. 2 3 17898 MR. HOUSTON: Did you know he practised law in the Province of Nova Scotia? 17899 5 MR. SWAIN: No. 6 17900 MR. HOUSTON: I assume, sir, that you are unaware of the fact that his law firm incorporated 7 Bear Head Industries? 8 17901 MR. SWAIN: I'm unaware of that. 17902 MR. HOUSTON: And obviously you would 10 11 be unaware of any role that he and his law firm played in dealing with the shares of Bear Head Industries? 12 13 17903 MR. SWAIN: Absolutely. 14 17904 MR. HOUSTON: Do you know of the firm Government Consultants International Inc., otherwise 15 16 known as GCI? 17 17905 MR. SWAIN: Yes. 18 17906 MR. HOUSTON: Were you aware of the 19 fact that Mr. Gerald Doucet was the principal of that operation? 20 17907 MR. SWAIN: Yes. 21 22 17908 MR. HOUSTON: Were you also aware of 23 the fact, sir, that there was some relationship between GCI and Bear Head Industries beginning in 1985? 24

25

17909

MR. SWAIN: I can't say for sure, but

1	I probably did know that.
2	17910 MR. HOUSTON: My understanding, sir,
3	is that Mr. Gerald Doucet played a role for GCI dealing
4	with Bear Head Industries and government officials.
5	Were you aware of that, sir?
6	17912 MR. SWAIN: I can't recall.
7	17913 MR. HOUSTON: I wonder,
8	Mr. Commissioner, if the witness could be shown a
9	document. It is P-7, Book 1, Tab 26.
10	17914 COMMISSIONER OLIPHANT: Book 1 of
11	Mr. Schreiber's?
12	17915 MR. HOUSTON: Yes, sir.
13	17916 COMMISSIONER OLIPHANT: The tab,
14	Mr. Houston, please?
15	17917 MR. HOUSTON: It's Tab 26, sir.
16	17918 COMMISSIONER OLIPHANT: Thank you.
17	17919 MR. HOUSTON: Just for the record, it
18	is a memorandum to the Hon. Lowell Murray.
19	MR. SWAIN: Yes.
20	17921 MR. HOUSTON: Do you have that in
21	front of you, sir?
22	MR. SWAIN: I do, sir.
23	17923 MR. HOUSTON: And it's dated July 15,
24	1988. Do you see that?
25	17924 MR. SWAIN: Yes.

1	17925	MR. HOUSTON: It's stamped on it. It
2	is from Mr. McPha	ail, who was associated with the
3	Atlantic Canada (	Opportunities Agency.
4	17926	MR. SWAIN: Yes.
5	17927	MR. HOUSTON: And it is addressed
6	"Subject: Thysser	ı".
7	17928	The first few lines read, and I
8	quote:	
9		"Following a six-hour session
10		today with Thyssen (Schreiber
11		plus Gerry Doucet), we reached
12		agreement on a document - an
13		'understanding in principle',
14		which effectively constitutes
15		what, in my judgement, both the
16		company and the Government of
17		Canada can bear"
18	17929	Correct?
19	17930	MR. SWAIN: Yes.
20	17931	MR. HOUSTON: You indicated already
21	that by 1987-1988	3 you were no longer directly involved?
22	17932	MR. SWAIN: That's correct.
23	17933	MR. HOUSTON: So you would have no
24	way of knowing wh	nat role Mr. Gerald Doucet played, I
25	suggest, based or	n what you told us, from 1985 right

1	through 1988?
2	17934 MR. SWAIN: That's probably correct.
3	17935 MR. HOUSTON: Would you take a look,
4	sir, again at your document, Tab 2.
5	17936 MR. SWAIN: Yes.
6	17937 MR. HOUSTON: Now, this is a
7	memorandum dated 5 February 1986 and, in fairness, you
8	have already noted, that I certainly can agree with you
9	in this regard, 23 years ago the memory fades a little
10	bit about detail.
11	17938 Is that fair?
12	17939 MR. SWAIN: It does.
13	17940 MR. HOUSTON: Now, this is a
14	memorandum from Mr. Fowler who, as you have already
15	indicated, unfortunately cannot be with us given his
16	circumstances, to Mr. Tellier. And he talks about, and
17	I quote, partway down the last paragraph:
18	"The Prime Minister strongly
19	encouraged by both Messrs.
20	Doucet and McMillan appear to
21	favour."
22	Now, you have indicated to the
23	Commissioner in response to Mr. Giuseppe's question
24	Mr. Battista's question, that you "presume that's Fred
25	Doucet".

1	You don't know that, do you?
2	MR. SWAIN: No, I do not.
3	MR. HOUSTON: I suggest to you more
4	likely it's Gerald Doucet, given what I have just shown
5	to you?
6	17945 You have no way of knowing one way or
7	the other, do you?
8	17946 MR. SWAIN: I know that Fred Doucet
9	was interested in this file, and Fred Doucet and
10	Charlie McMillan both worked in the PMO. It was that
11	association that made me believe that this was Fred
12	Doucet that is being referred to. I could be wrong.
13	17947 MR. HOUSTON: But other than that,
14	you have no way of knowing that this was
15	MR. SWAIN: No, sir.
16	17949 MR. HOUSTON: Fred as opposed to
17	Gerald Doucet?
18	17950 MR. SWAIN: That's correct.
19	17951 MR. HOUSTON: All right, sir. Thank
20	you very much.
21	17952 Thank you, Mr. Commissioner.
22	17953 COMMISSIONER OLIPHANT: Those are
23	your questions, Mr. Houston?
24	MR. HOUSTON: Yes, sir. Thank you.
25	17955 COMMISSIONER OLIPHANT: All right.

1	Thank you very	much.
2	17956	We will take the morning break.
3	17957	Mr. Vickery, you can consider your
4	position over t	the morning break and let us know, when
5	that's done, it	f you are going to be questioning
6	Mr. Swain.	
7	17958	MR. VICKERY: Unless Mr. Auger
8	intends to ask	questions, I will not be questioning
9	Mr. Swain.	
10	17959	COMMISSIONER OLIPHANT: Oh, okay.
11	17960	Mr. Auger, do you know if you were
12	going to be as	king questions or would you like to
13	consider that?	
14	17961	MR. AUGER: I would like to consult
15	with Mr. Schre	iber over the break, if I may.
16	17962	COMMISSIONER OLIPHANT: Okay, that's
17	fine.	
18	17963	We will take the morning break until
19	11:15 on the c	lock on the wall, please.
20	Upon recess	sing at 10:55 a.m. / Suspension à 10 h 55
21	Upon resum:	ing at 11:15 a.m. / Reprise à 11 h 15
22	17964	COMMISSIONER OLIPHANT: Be seated,
23	please.	
24	17965	Mr. Battista?
25	17966	Put your microphone on, please.

1	17967 MR. BATTISTA: Yes. Mr. Auger has no
2	questions.
3	17968 COMMISSIONER OLIPHANT: All right.
4	17969 MR. BATTISTA: And I understand that
5	Mr. Vickery does not have any questions either.
6	17970 COMMISSIONER OLIPHANT: Mr. Vickery,
7	you have no questions?
8	17971 MR. VICKERY: Subject to whatever my
9	friend is going to ask now.
10	17972 COMMISSIONER OLIPHANT: All right.
11	Do you have questions?
12	17973 MR. BATTISTA: Yes, there are two
13	issues that I would like to come back on, follow-up to
14	questions raised by Mr. Grondin and Mr. Houston.
15	EXAMINATION: HARRY SWAIN BY MR. BATTISTA /
16	INTERROGATOIRE : HARRY SWAIN PAR Me BATTISTA
17	17974 MR. BATTISTA: Mr. Swain, I would
18	like to direct you to what was called P-19, if I'm not
19	mistaken, the documents in support of Mr. Alford's
20	testimony. I would like to take you to Tab 28.
21	Now, correct me if I'm wrong, but I
22	take it that it was your understanding that
23	fundamentally the TH495 vehicle posed a problem in
24	terms of competition with the light armoured vehicles
25	that were being produced by GM Diesel Division in

1	London.	
2	17976	Is that correct?
3	17977	MR. SWAIN: Yes, sir.
4	17978	MR. BATTISTA: I direct your
5	attentio	n to this memo. It is obviously a memo that
6	was not	prepared by you, but it refers to a meeting
7	between	Mr. Deacon, Mr. Krajewski, Mr. Massmann,
8	Mr. Alfo	rd and Mr. Vance.
9	17979	Massmann, Alford and Vance are from
LO	BHI or T	hyssen and the other two are from Industry
L1	Canada.	
L2	17980	The second paragraph indicates:
L3		"Mr. Deacon explained the delay
L4		by pointing out that Industry
L5		Canada has shared their
L6		conclusion of the TH495 market
L7		analysis with all interested
L8		departments and urged them to
L9		acknowledge the existence of the
20		export market. Their clear
21		understanding is that it is
22		distinctly different from the
23		market for GM LAV and the
24		likelihood of TH495 penetrating
2.5		that market. The government

1		forecast export market
2		penetration for TH495 is some
3		2,000 units over 15 years. This
4		is in contrast with the
5		company's forecast of 8,000
6		units and it is agreed that the
7		actual market win will be in the
8		range of between \$2000 and
9		\$8000."
10	17981	This was in September '94. Were you
11		made aware of this information at that time? Do you
12		recall?
13	17982	MR. SWAIN: I don't recall.
14	17983	MR. BATTISTA: Okay. Is it likely
15		that you would have been? I know we are some years
16		away from this, but is it likely that you would have
17		been made aware if Mr. Deacon had made such an analysis
18		and he would have likely shared it with you?
19	17984	MR. SWAIN: Not necessarily. It
20		would have come up through John Bannigan. The
21		documents that were shown to me just before the
22		break
23	17985	MR. BATTISTA: Yes.
24	17986	MR. SWAIN: with the dramatically
25		different sales curves I had not seen before. They are

1	quite memorable.	
2	17987 MR. BATTISTA: Okay. So this	
3	information would not have been shared with you	
4	necessarily?	
5	17988 MR. SWAIN: Not necessarily.	
6	17989 MR. BATTISTA: Okay. Now, as fa	ır as
7	you understand it, did the policy at Industry eve	r
8	change at any point during your tenure there towa	rds
9	this project and towards the proposals that were	made
LO	by the Bear Head group, in particular in relation	to
L1	the TH495?	
L2	17990 MR. SWAIN: There were variants	on
L3	the proposal and each of the variants would call	
L4	forward perhaps a slightly different set of argum	ents.
L5	But at heart we were being asked to buy something	that
L6	the military had no immediate need for, at great	cost
L7	to the public purse, beyond mere procurement and	we
L8	would be doing so to the disadvantage of an estab	lished
L9	Canadian firm.	
20	17991 So in that sense our fundamental	view
21	did not change very much.	
22	17992 If we had had a credible forecas	t for
23	the TH495 that demonstrated, as is asserted here,	that
24	it was a different market, that it was not what G	eneral
2.5	Motors were involved in that might have changed	our

1	view. But I don't believe that that happened.
2	17993 MR. BATTISTA: Certainly your view
3	didn't change on this matter. Is that fair?
4	MR. SWAIN: Yes.
5	17995 MR. BATTISTA: And what you are
6	telling us is that, as far as you can recall today, you
7	do not believe that the view of Industry Canada changed
8	at any point in relation to this?
9	17996 MR. SWAIN: I was responsible for
10	Industry Canada for the three years, '92 to '95.
11	17997 MR. BATTISTA: That's right.
12	17998 MR. SWAIN: And in that time we spent
13	a lot of analytic time on it and you have seen some of
14	the results. We established the theoretical
15	possibility of a market, never did get a serious
16	business plan. So in those three years I don't believe
17	our views changed, if I may say, at the corporate
18	level. I would expect my sector branch to be an
19	advocate and they were.
20	MR. BATTISTA: And who would that be?
21	18000 MR. SWAIN: That would be Mr. Deacon.
22	18001 MR. BATTISTA: Okay. So what you are
23	telling us is that it would not be either inappropriate
24	or surprising that Mr. Deacon would pursue this matter
25	and would try to investigate and see whether or not,

for example, a foreign market did exist and whether or 1 not this project was viable? 2 MR. SWAIN: No, a very good officer. 3 18002 MR. BATTISTA: Okay. And that was 18003 4 5 his role and what we are seeing here is that that was in fact what he was doing? 6 7 18004 MR. SWAIN: Yes. 8 18005 MR. BATTISTA: Okay. So what you are telling us is that he could have been doing this and you would not necessarily have been aware of it? 10 11 18006 MR. SWAIN: Correct. 12 18007 MR. BATTISTA: And so he could have 13 been engaged in meetings with people from Thyssen, as 14 we see here where we have reports --15 MR. SWAIN: Oh, yes. 18008 16 18009 MR. BATTISTA: -- and he is exploring with them possibilities and you are not necessarily 17 18 made aware of them. Is that what you are telling us? 19 18010 MR. SWAIN: Yes. In 1993 the 20 department had 6,600 people and a correspondingly large budget. In '94 and '95 we cut the budget by 50 per 21 22 cent and the staff by 26 per cent. I was busy on other 23 things. 24 18011 MR. BATTISTA: All right. 25 I'm going to now ask you about Tab 2 18012

1	of your documents.
2	18013 I understand from your answers to
3	Mr. Houston that you knew Mr. Fred Doucet personally?
4	18014 MR. SWAIN: Yes.
5	18015 MR. BATTISTA: And did you know
6	Mr. Gerry Doucet personally?
7	18016 MR. SWAIN: Yes, I have met him.
8	18017 MR. BATTISTA: Did you know them
9	equally? Did you know them as well?
10	18018 MR. SWAIN: No. I knew Fred Doucet
11	better, and I can recall being surprised to learn that
12	they were brothers because they physically are rather
13	different.
14	18019 MR. BATTISTA: Okay. Now, in this
15	memo here you specifically mention Mr. Doucet and
16	Mr. McMillan as being individuals who are strongly
17	encouraging the Prime Minister.
18	18020 What was your understanding when you
19	wrote this? Why did you write this and what was your
20	understanding?
21	18021 MR. SWAIN: Well, first, I didn't
22	write it.
23	18022 COMMISSIONER OLIPHANT: Mr. Fowler
24	wrote this.
25	18023 MR. SWAIN: Fowler wrote this.

1	18024 MR. BATTISTA: Yes, but thank you.
2	Thank you, Commissioner.
3	18025 But I understood from what you
4	testified was that Mr. Fowler would sign these but you
5	would have a hand in preparing this.
6	18026 MR. SWAIN: Sure.
7	18027 COMMISSIONER OLIPHANT: Okay.
8	18028 MR. SWAIN: So I knew about this
9	memorandum.
10	18029 MR. BATTISTA: Okay.
11	18030 MR. SWAIN: And I believe that it was
12	Fred Doucet because I can't imagine why Bob would
13	bother referencing some lobbyist in a note to Tellier.
14	18031 MR. BATTISTA: Okay. And what was
15	your understanding of the time of the Prime Minister's
16	strong support and what these people were promoting?
17	What was your understanding?
18	18032 MR. SWAIN: I never spoke to the
19	Prime Minister about it, but my understanding was that,
20	like many other Ministers, he was concerned about
21	regional development and if there was an opportunity to
22	do something for the Maritimes and Nova Scotia that
23	made sense, why he would be all for it.
24	Now, it is in the nature of
25	propositions that get made straight to the political

1	level that the k	penefits are featured and the costs are
2	not.	
3	18034	MR. BATTISTA: Did you ever discuss
4	this matter with	n Mr. Fred Doucet?
5	18035	MR. SWAIN: I don't believe I did.
6	18036	MR. BATTISTA: Not in that time
7	period?	
8	18037	MR. SWAIN: I don't think so.
9	18038	MR. BATTISTA: Okay. Those are my
10	questions, Commi	ssioner.
11	18039	COMMISSIONER OLIPHANT: Thank you
12	very much, Mr. E	Battista.
13	18040	I have a couple of questions, if you
14	don't mind, Mr.	Swain.
15	18041	I am given to understand that Deputy
16	Ministers get to	gether on an informal but rather
17	regular basis, p	perhaps over breakfast, to discuss
18	matters of mutua	al interest and concern.
19	18042	Was that the case when you were a
20	Deputy Minister?	
21	18043	MR. SWAIN: Very much so.
22	18044	COMMISSIONER OLIPHANT: And I also am
23	given to underst	and that from time to time Deputy
24	Ministers may ha	ave engagements with the Chief of Staff
25	in the Prime Mir	nister's Office.

1	18045 Is that the case as well?	
_		
2	18046 MR. SWAIN: Less frequently, but fro	mc
3	time to time, yes.	
4	18047 COMMISSIONER OLIPHANT: Okay. That	
5	was the case so far as you are concerned?	
6	18048 MR. SWAIN: Yes.	
7	18049 COMMISSIONER OLIPHANT: You indicate	èd
8	that you had never spoken to the Prime Minister about	
9	the Thyssen proposals but you understood that there w	as
10	some modicum of support for the proposals?	
11	18050 MR. SWAIN: Yes, sir.	
12	18051 COMMISSIONER OLIPHANT: And how did	
13	you learn that?	
14	To be fair, what you said was if	
15	there was a proposal that would help Nova Scotia that	
16	made sense and you qualified it by that the Pri	me
17	Minister would support the proposal.	
18	18053 MR. SWAIN: Well, he would take an	
19	interest in it certainly, yes.	
20	18054 COMMISSIONER OLIPHANT: And I take	∟t
21	that your view and as far as you know, the views o	f
22	other senior bureaucrats to use unvarnished	
23	language, which is a term that you used, that the	
24	proposals here didn't make a lot of sense.	
25	18055 MR. SWAIN: That's correct.	

1	18056 COMMISSIONER OLIPHANT: And that's
2	why you discouraged the government moving ahead?
3	18057 MR. SWAIN: Yes, sir.
4	18058 COMMISSIONER OLIPHANT: Even though
5	there might have been a political advantage to doing
6	so?
7	18059 MR. SWAIN: Yes.
8	18060 COMMISSIONER OLIPHANT: All right.
9	Thank you very much.
10	18061 Any questions arising out of that?
11	18062 Mr. Swain, thank you very much for
12	coming to assist us. I appreciate your help.
13	18063 MR. SWAIN: Thank you, sir.
14	18064 COMMISSIONER OLIPHANT: Mr.
15	Roitenberg?
16	18065 MR. ROITENBERG: Thank you,
17	Mr. Commissioner.
18	18066 The next witness we intend to call is
19	Robert Hladun. Mr. Hladun is coming forward.
20	18067 COMMISSIONER OLIPHANT: Okay.
21	18068 Good morning, Mr. Hladun.
22	18069 MR. HLADUN: Good morning.
23	18070 COMMISSIONER OLIPHANT: Welcome.
24	18071 MR. ROITENBERG: If I could trouble
25	Mr. Brisson to tend with the witness.

1	SWORN: ROBERT HLADUN /
2	ASSERMENTÉ : ROBERT HLADUN
3	EXAMINATION: ROBERT HLADUN BY MR. ROITENBERG /
4	INTERROGATOIRE : ROBERT HLADUN PAR Me ROITENBERG
5	MR. ROITENBERG: Mr. Hladun, welcome.
6	MR. HLADUN: Good morning.
7	18074 MR. ROITENBERG: Thank you for
8	joining us today.
9	18075 I know that you are a lawyer and a
10	member of the Alberta Bar. Am I correct?
11	18076 MR. HLADUN: That's correct.
12	18077 MR. ROITENBERG: And, as most
13	lawyers, you would much prefer to be on this side of
14	the microphone than that.
15	18078 MR. HLADUN: That's what I'm used to.
16	18079 MR. ROITENBERG: And I understand,
17	sir, that you are here to testify, but unhappily so, as
18	you are concerned with solicitor-client privilege and
19	matters of litigation privilege.
20	18080 Am I correct?
21	18081 MR. HLADUN: That is correct.
22	18082 MR. ROITENBERG: You are currently,
23	as you have been for some time, counsel for
24	Mr. Karlheinz Schreiber?
25	18083 MR. HLADUN: That is correct.

1	18084	MR. ROITENBERG: And it is your
2	understanding th	at but for certain letters that have
3	been made public	, Mr. Schreiber has not waived
4	solicitor-client	privilege as it pertains to your
5	dealings and con	versations with him.
6	18085	MR. HLADUN: That is correct.
7	18086	MR. ROITENBERG: We are going to
8	respect that pri	vilege. I have questions for you that
9	deal with certai	n documents that have been made public
10	and the substanc	e of those documents.
11	18087	There are three letters which I
12	forwarded to you	last week.
13	18088	Mr. Brisson, if we could have those
14	marked chronolog	ically as the next exhibits, there is a
15	letter dated Jan	uary 26, 2000; a letter which seems to
16	predate March 10	, 2005 actually an e-mail, excuse
17	me; and a letter	dated March 17, 2005.
18	18089	Could those sequentially be the next
19	three exhibits?	
20	18090	COMMISSIONER OLIPHANT: I take it,
21	counsel, these d	locuments are going in by consent, are
22	they?	
23	18091	MR. PRATTE: Yes.
24	18092	MR. VICKERY: Yes.
25	18093	COMMISSIONER OLIPHANT: Thank you.

1	18094 Mr. Auger?
2	18095 MR. AUGER: Yes, Commissioner.
3	18096 COMMISSIONER OLIPHANT: Thank you.
4	The letter, then, dated January 26,
5	2000, from Mr. Hladun to the Greenspan firm will be
6	received and marked as Exhibit P-22.
7	EXHIBIT NO. P-22: Letter dated
8	January 26, 2000 from Mr. Hladun
9	to Greenspan law firm
10	18098 COMMISSIONER OLIPHANT: The letter
11	from Mr. Hladun's firm to Mr. Henry, Senior Legal
12	Counsel at CBC, dated March 17, 2005, will be marked as
13	Exhibit P-23.
14	EXHIBIT NO. P-23: Letter from
15	Mr. Hladun's firm to Mr. Henry,
16	Senior legal counsel at CBC,
17	dated March 17, 2005
18	18099 COMMISSIONER OLIPHANT: The fax
19	transmission, which includes an e-mail message the
20	fax transmission of March 24, 2005 from Mr. Hladun to
21	Mr. Wakim, dated March 24, 2005, together with an
22	e-mail from it's an e-mail address. It looks like
23	Mr. Schreiber's wife to Harvey Cashore.
24	18100 There is no date on this except there
25	is a date written March 10, 2005.

1	18101 That will be received and marked as
2	Exhibit P-24.
3	EXHIBIT NO. P-24: Fax
4	transmission dated March 24,
5	2005 from Mr. Hladun to Mr.
6	Wakim, including an e-mail
7	message from Mr. Schreiber's
8	wife to Harvey Cashore with
9	handwritten date March 10, 2005
10	18102 COMMISSIONER OLIPHANT: Okay?
11	18103 MR. ROITENBERG: Thank you, sir.
12	18104 And it is that last document,
13	Mr. Hladun, that I would like to start with, if we may,
14	Exhibit P-24.
15	18105 The Commissioner, in trying to mark
16	it as an exhibit and ascertain exactly what it is and
17	the dates surrounding it, is exactly the reason why I'm
18	putting this document to you.
19	18106 It seems to be an e-mail from
20	Mr. Schreiber's wife's e-mail account to Harvey
21	Cashore, signed by Karlheinz, or at least written in
22	there as the last signatory of the e-mail, Karlheinz,
23	and it appears to, at the very bottom of the page,
24	indicate it was printed for Robert W. Hladun at your
25	e-mail address on 10 March 2005.

1	18107	Do you see that at the bottom of the
2	page?	
3	18108	MR. HLADUN: Yes, I do.
4	18109	MR. ROITENBERG: Other than that and
5	what is writte	n at the top of the page in handwriting,
6	March 10, 2005	, 2:47 p.m., looking at this document, do
7	you have any w	ay of assisting the Commission in
8	determining th	e date of the e-mail?
9	18110	MR. HLADUN: No, I don't.
10	18111	MR. ROITENBERG: Do you have any
11	independent re	collection as to when this e-mail may
12	have been writ	ten or sent to the recipient, Harvey
13	Cashore?	
14	18112	MR. HLADUN: No, I don't.
15	18113	MR. ROITENBERG: Would it be fair to
16	say that other	than being able to offer that it would
17	have been some	time either on or prior to March 10,
18	2005, that's a	s close an approximation as we can reach?
19	18114	MR. HLADUN: That would be fair.
20	18115	MR. ROITENBERG: Thank you, sir.
21	18116	If I could then direct your attention
22	to Exhibit P-2	2, this is a letter dated January 26,
23	2000. It is a	ddressed to the attention of Edward
24	Greenspan and	it is under your signature.
25	18117	Do you see that, sir?

1	18118	MR. HLADUN: Yes, I do.
2	18119	MR. ROITENBERG: The first paragraph,
3	other than "Furthe	er to your letter of", indicates the
4	date and a telepho	one message.
5	18120	The date listed is October 17, 1997.
6	18121	Is that the correct date?
7	18122	MR. HLADUN: That is a typo. It was
8	October 17, 1999.	
9	18123	MR. ROITENBERG: October 17, 1999.
10	And you can tell t	that from the subject matter that in
11	fact it references	October of '99.
12	18124	Is that fair?
13	18125	MR. HLADUN: That is correct.
14	18126 I	MR. ROITENBERG: The second paragraph
15	of that letter ind	licates as follows:
16		"October 17, 1999 - received a
17		call from Mr. Mulroney who
18		advised that he had instructed
19		Mr. Tremblay to issue a letter
20		to CBC's Fifth Estate indicating
21		that if there was the slightest
22		implication that Mr. Schreiber,
23		Mr. Moores and Brian Mulroney
24		were involved in any way (I
25		assumed as alleged in Letter of

1	Request), then there would be
2	terrible consequences (I assumed
3	that to mean a lawsuit)."
4	18127 Was that an accurate depiction of
5	that portion of the telephone conversation you had with
6	Mr. Mulroney on 17 October 1999?
7	18128 MR. HLADUN: Yes, as I recall.
8	18129 MR. ROITENBERG: It goes on:
9	"He would issue the letter but
10	first wanted an assurance or
11	comfort in writing from Mr.
12	Schreiber saying that he would
13	confirm what he had said
14	publicly on many occasions, that
15	at no time did Brian Mulroney
16	solicit or receive compensation
17	of any kind from Mr. Schreiber."
18	18130 Is that an accurate depiction of the
19	nature of the conversation had between yourself and
20	Mr. Mulroney on October 17, 1999?
21	18131 MR. HLADUN: Generally speaking it
22	would be, but you have to appreciate this letter was an
23	informal letter written by myself to Mr. Greenspan and
24	the informality of it was just that.
25	I at that time thought it might have

been privileged, given that it was to myself and the 1 lawyer that I arranged for Mr. Schreiber. 2 3 18133 MR. ROITENBERG: Just to assuage any fears you may have as to the nature of the privilege, 4 5 Mr. Schreiber appended this to his affidavit of November 7, 2007, at Exhibit 11 to the affidavit. 6 That is found, for your reference, 7 18134 8 Mr. Commissioner, at Mr. Schreiber's Books of Evidence, Book 3, Tab 21. 9 18135 So it has been made a public 10 11 document. 12 18136 But your understanding at the time 13 was that the informality of your words was as between 14 counsel. MR. HLADUN: That's correct. 15 18137 16 18138 MR. ROITENBERG: There is a word used 17 in there. The word is "compensation". I'm going to 18 ask you today whether you can recall whether that was a 19 word you used in your letter or whether it was a word used by Mr. Mulroney in his conversation with you of 20 that date. 21 22 18139 MR. HLADUN: I'm not certain whether 23 that is my word or Mr. Mulroney's word. I think I explained that in a subsequent correspondence. 24 25 18140 But that particular word I have no

1	actual recollection whether it was mine or his.
2	18141 MR. ROITENBERG: I'm going to take
3	you to Exhibit P-23.
4	This is a letter dated March 17,
5	2005. It was penned by yourself and it was addressed
6	to Mr. Daniel Henry, Senior Legal Counsel with the
7	Canadian Broadcasting Corporation.
8	18143 The first paragraph of that letter
9	states:
10	"I have learned that the CBC has
11	referenced that they have
12	evidence"
13	18144 And the word "evidence" is
14	underlined:
15	" that the writer was asked
16	to have Mr. Schreiber provide a
17	letter to Mr. Mulroney that 'at
18	no time did Mr. Mulroney solicit
19	or receive compensation of any
20	kind from Mr. Karlheinz
21	Schreiber'."
22	Do you see where it says that?
23	18146 MR. HLADUN: Yes, I do.
24	18147 MR. ROITENBERG: The next paragraph
25	starts off with:

1	"First off, to my mind, there is
2	no such evidence because I never
3	had a conversation with Brian
4	Mulroney about compensation."
5	18148 That is your letter to the CBC where
6	you say that. Am I correct?
7	18149 MR. HLADUN: That's correct.
8	18150 MR. ROITENBERG: Having both letters
9	in front of you, I take it you would agree with me that
10	in your first paragraph where you state that you are
11	led to believe that the CBC had evidence and then you
12	quote what that evidence states, they are quoting
13	directly from your letter of January 26, 2000 to
14	Mr. Greenspan.
15	18151 Am I correct?
16	18152 MR. HLADUN: That would seem to be
17	the case, yes.
18	18153 MR. ROITENBERG: The quote is a
19	direct quote of your words?
20	18154 MR. HLADUN: Yes.
21	18155 MR. ROITENBERG: So in terms of the
22	existence of some evidence, that question seems to be
23	answered when you have your letter of January 26, 2000
24	and front of you. Correct?
25	18156 MR. HLADUN: It does. At the time I

1	thought there may have been more, but quite clearly
2	that is what it referenced.
3	18157 MR. ROITENBERG: Go back to your
4	letter of March 17, 2005.
5	"First off, to my mind there is
6	no such evidence because I never
7	had a conversation with Brian
8	Mulroney about compensation.
9	The only conversations I had
LO	with anyone were in the context
L1	of and limited to the
L2	allegations of improper payments
L3	made as referenced in the
L4	September 1995 letter of request
L5	delivered by the Canadian
L6	government to the Swiss
L7	authorities in what became known
L8	as the Airbus case. My retainer
L9	was directed to the allegations
20	stated in that Letter of
21	Request."
22	18158 You start off that paragraph with:
23	"First off, to my mind there is
24	no such evidence, because I
2.5	never had a conversation with

1		Brian Mulroney about
2		compensation."
3	18159	You would agree with me that, if one
4	We	ere to look at your January 26, 2000 letter, it
5	aj	ppears as if you had that very conversation. Yes?
6	18160	MR. HLADUN: Well, I would like to
7	p	reface it again by being an informal letter, but as I
8	re	ead the letter of January 26th, it is not italicized
9	0	r in quotation marks, it is just a statement.
10	18161	So that, when you look at the March
11	1	7th reference of conversation, my recollection at that
12	t:	ime and that, again, is some five and a half years
13	18	ater dealt with the letter that Mr. Tremblay and
14	M	r. Mulroney were speaking of. So there was no
15	C	onversation about compensation in the context of a
16	pa	ayment for loss or damages, as that word most
17	aj	ppropriately is used.
18	18162	MR. ROITENBERG: You said "the
19	10	etter" that they were speaking of. I take it that the
20	10	etter you are referring to is the Letter of Request.
21	18163	MR. HLADUN: The Letter of Request
22	Wa	as the letter of September 29th, 1995, written from
23	t]	he Canadian government to the Swiss authorities,
24	S	eeking the disclosure of banking documents.
25	18164	MR. ROITENBERG: Just so it is clear

1	for the Commissioner, in the January 26th, 2000 letter
2	you state that you had a conversation with Mr. Mulrone
3	in which he requested you to confirm, or have Mr.
4	Schreiber confirm, by way of letter, what he had said
5	publicly on many occasions, that at no time did Brian
6	Mulroney solicit or receive compensation of any kind
7	from Schreiber.
8	18165 In your letter of March 17th, 2005,
9	you state categorically that there is no such evidence
10	"because I never had a conversation with Mr. Mulroney
11	about compensation".
12	18166 If you could, for the Commissioner,
13	reconcile those two.
14	18167 MR. HLADUN: The context of the
15	conversations that I had with Mr. Mulroney dealt with
16	the Letter of Request and improper payments which were
17	alleged in the Letter of Request.
18	18168 So that's the context of the
19	conversation.
20	18169 The CBC's the fifth estate was coming
21	with a program that dealt with Airbus dealt with
22	what they were focusing on, which was the payments tha
23	they allege were secret commissions and Airbus.
24	18170 So that's the context, improper
25	payments to do with what is alleged in that letter.

1	18171 MR. ROITENBERG: So you took it in
2	your mind to reference the Airbus investigation, as
3	alleged in the Letter of Request, and nothing more.
4	18172 MR. HLADUN: That's all I was talking
5	about.
6	18173 And the letter, I understood, dealt
7	with that.
8	18174 MR. ROITENBERG: Thank you very much,
9	sir; others may have some questions for you.
10	18175 MR. HLADUN: Thank you.
11	18176 COMMISSIONER OLIPHANT: I don't know
12	whether counsel have agreed on the order of
13	questioning, but, Mr. Pratte, you are on your feet, do
14	you have any questions for Mr. Hladun?
15	18177 MR. PRATTE: I don't, thank you.
16	18178 COMMISSIONER OLIPHANT: Thank you
17	very much.
18	18179 Mr. Vickery, do you have any
19	questions, sir?
20	18180 MR. VICKERY: No, I don't, sir.
21	18181 COMMISSIONER OLIPHANT: Mr. Houston?
22	18182 MR. HOUSTON: No, I do not, sir.
23	Thank you.
24	18183 COMMISSIONER OLIPHANT: Mr. Auger?
25	18184 MR. AUGER: No questions,

1	Commissioner.
2	18185 COMMISSIONER OLIPHANT: All right.
3	18186 You might have been here under
4	protest, Mr. Hladun, but your visit was mercifully
5	short.
6	18187 Thank you very much for coming to
7	assist us, sir.
8	18188 MR. HLADUN: Thank you, sir.
9	18189 MR. ROITENBERG: Thank you, Mr.
10	Hladun.
11	18190 Mr. Commissioner, as we advised you
12	yesterday, due to some difficulties with getting
13	documents to Mr. MacKay, who was to be our witness for
14	the balance of the day via videolink with Nova Scotia,
15	we are unable to do his examination today. We did not
16	have time to schedule any further witnesses for this
17	afternoon, so counsel will have time to play catch-up
18	with the disclosure and materials they currently
19	possess in anticipation of tomorrow and the week to
20	follow.
21	18191 COMMISSIONER OLIPHANT: What do we
22	have on schedule for tomorrow?
23	18192 MR. ROITENBERG: Tomorrow morning we
24	commence with Mr. William Kaplan.
25	18193 COMMISSIONER OLIPHANT: Yes.

1	18194	MR. ROITENBERG: Following Mr.
2	Kap	lan's testimony, I believe we have Mr. Terrien.
3	18195	COMMISSIONER OLIPHANT: All right.
4	So	we will adjourn for the day and come back tomorrow
5	mor	ning at 9:30 to commence with Mr. Kaplan's evidence
6	18196	MR. ROITENBERG: Thank you, sir.
7	18197	COMMISSIONER OLIPHANT: Thank you.
8	Goo	d morning, counsel.
9		Whereupon the hearing adjourned at 11:50 a.m., to
10		resume on Thursday, April 23, 2009 at 9:30 a.m. /
11		L'audience est adjournée à 11 h 50, pour reprendre
12		le jeudi 23 avril 2009 à 9 h 30
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6		We hereby certif	y tha	at we have accurately
7		transcribed the	fore	going to the best of
8		our skil	ls ar	nd abilities.
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10		Nous certifions of	que c	e qui précède est une
11		transcription exa	cte e	et précise au meilleur
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